

**ANNUAL REPORT
ALABAMA STATE
PARKS
FOR FISCAL YEAR
2021**



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**ALABAMA STATE PARKS
FACTS AND FIGURES FOR 20-21 FISCAL YEAR**

Actual number of employees based on man-year or 2,080 hours for

FY 2000-01 as of September 30:	675.75
FY 2001-02 as of September 30:	683.57
FY 2002-03 as of September 30:	665.35
FY 2003-04 as of September 30:	619.90
FY 2004-05 as of September 30:	502.58
FY 2005-06 as of September 30:	503.37
FY 2006-07 as of September 30:	528.93
FY 2007-08 as of September 30:	567.38
FY 2008-09 as of September 30:	545.88
FY 2009-10 as of September 30:	534.57
FY 2010-11 as of September 30:	534.03
FY 2011-12 as of September 30:	548.75
FY 2012-13 as of September 30:	532.14
FY 2013-14 as of September 30:	555.46
FY 2014-15 as of September 30:	556.28
FY 2015-16 as of September 30:	548.10
FY 2016-17 as of September 30:	534.70
FY 2017-18 as of September 30:	552.46
FY 2018-19 as of September 30:	522.21
FY 2019-20 as of September 30:	483.98
FY 2020-21 as of September 30:	461.76

Park Receipts and Sales were up \$5,744,841 from FY 2019-20 or 15.43%, pg. 15

In FY 2020-21 Guest Count Total (853,469) or -15.74%, pg. 40

Same period overnight guest count 22,467 or 1.83%, pg. 41

Same period other revenue areas (464,826) or -16.43%, pg.40

Campsite occupancy (6,266) units or -1.53%, pg. 42

Cottage occupancy 3783 units or 10.47%; Not Including Gulf Park, pg.42

Motel occupancy units 4,815 units or 13.30% Not Including Gulf Lodge, pg. 42

Of the monies generated for FY2020-21, payroll and benefits represented 45.98%

For FY 2019-20 this percentage totaled 52.07%

For FY 2018-19 this percentage totaled 51.00%

For FY 2017-18 this percentage totaled 54.16%

For FY 2016-17 this percentage totaled 60.93%

For FY 2015-16 this percentage totaled 55.03%

For FY 2014-15 this percentage totaled 63.08%

For FY 2013-14 this percentage totaled 67.72%

For FY 2011-12 this percentage totaled 63.05 %

For FY 2010-11 this percentage totaled 65.72%

For FY 2009-10 this percentage totaled 61.87%

For FY 2008-09 this percentage totaled 67.93%

For FY 2007-08 this percentage totaled 71.47%

For FY 2006-07 this percentage totaled 64.61%

For FY 2005-06 this percentage totaled 67.32%
 For FY 2004-05 this percentage totaled 77.82%
 For FY 2003-04 this percentage totaled 67.55%
 For FY 2002-03 this percentage totaled 79.40%
 For FY 2001-02 this percentage totaled 74.74%

Actual Park Operations Receipts

Park receipts actual for 2020-21	\$42,977,484
Park receipts actual for 2019-20	\$37,232,642
Park receipts actual for 2018-19	\$36,450,930
Park receipts actual for 2017-18	\$36,206,860
Park receipts actual for 2016-17	\$36,955,248
Park receipts actual for 2015-16	\$34,742,444
Park receipts actual for 2014-15	\$32,035,807
Park receipts actual for 2013-14	\$31,163,306
Park receipts actual for 2012-13	\$29,458,079
Park receipts actual for 2011-12	\$29,841,593
Park receipts actual for 2010-11	\$27,653,276
Park receipts actual for 2009-10	\$28,231,291
Park receipts actual for 2008-09	\$26,576,758
Park receipts actual for 2007-08	\$24,099,749
Park receipts actual for 2006-07	\$21,219,883
Park receipts actual for 2005-06	\$21,268,705
Park receipts actual for 2004-05	\$16,494,707
Park receipts actual for 2003-04	\$22,929,840
Park receipts actual for 2002-03	\$23,840,707

SIGNIFICANT EVENTS:

In 1996-97:

Cheaha, Desoto Lodge renovations, Lakepoint, Guntersville, Cheaha and Desoto Cabins renovated.

In 1997-98: Joe Wheeler Lodge renovation.

Gulf, Monte Sano, Oak Mountain, Guntersville Chalets renovated.

In 2003-04 : Guntersville Lodge Renovation, Oak Mountain Golf Course Renovation, and Hurricane Ivan’s impact at Gulf Park and Lodge.

In 2004-2005: Hurricane Katrina Impacted the Gulf Coast, Oak Mountain Golf Course Completed January 2005.

Late 2007: Closed Lakepoint Lodge for renovation, and began to open Lake Guntersville Lodge in January 2008.

In 2009: Lakepoint Lodge reopened in August, Gulf Pier Opened mid-July ‘09.

In 2010: BP oil spill in reached Gulf State Park June 4, 2010, oil spill had already caused attendance to drop.

April 27, 2011: Tornado decimated Lake Guntersville Park and Lodge. Massive damage. Joe Wheeler Lodge Rooms remodeled.

April 2013 Tornado hit Desoto Lodge,

May 2013 Lake Guntersville Campground reopened.

January 2014, Cheaha Lodge damaged by ice storm.

September 2018 Wheeler Lodge entrance renovated completed June 2019

Cheaha Campground completed Aug 2019

Joe Wheeler Campground and day use, tornado December 2019.
 2019 Oak Mountain Roads Repaved
 COVID 19, State on lockdown for weeks in Spring 2020
 All Parks went online reservations in Aug 2020
 Hurricane Sally Sept 2020
 Phase I Lakepoint Cabins completed Oct 21
 Gulf Bath-House renovations Phase I completed Oct 21
 Chalets at Guntersville completed Nov 21

Cash Receipts and Expenditure Reports:

Park/Lodges profits for 1997-98 from Cash Receipts and Expenditure Reports:

1) Gulf Lodge	\$662,695.26
2) Gulf Park	528,920.90
3) Lakepoint Lodge	443,782.80
4) Guntersville Lodge	250,913.48
5) Desoto Lodge	215,219.03
6) Cheaha Lodge	156,585.52
7) Oak Mountain	43,959.07
8) Wind Creek	32,113.89

Park/Lodges profits for 1998-99 from Cash Receipts and Expenditure Reports:

1) Gulf Park	\$625,127
2) Oak Mountain	528,813
3) Gulf Lodge	506,097
4) Lakepoint Lodge	407,613
5) Guntersville Lodge	391,019
6) Joe Wheeler Lodge	269,066
7) Desoto Lodge	215,426
8) Cheaha Lodge	163,909
9) Wind Creek	131,363
10) Joe Wheeler Park	102,280

Park/Lodges profits for 1999-00 from Cash Receipts and Expenditure Reports:

1) Gulf Park	\$623,764
2) Oak Mountain	523,990
3) Lakepoint Lodge	273,495
4) Joe Wheeler Lodge	227,742
5) Gulf Lodge	216,581
6) Cheaha Lodge	164,502
7) Desoto Lodge	163,669
8) Joe Wheeler Park	59,353
9) Lake Guntersville Lodge	88,272
10) Wind Creek	72,295

Park/Lodges profits for 2000-01 from Cash Receipts and Expenditure Reports:

1) Gulf Park	\$466,444
2) Oak Mountain	334,903

3) Wind Creek	153,535
4) Joe Wheeler Lodge	149,253
5) Desoto Lodge	148,979
6) Cheaha Lodge	140,958
7) Cathedral	133,289
8) Guntersville Lodge	44,859

Park/Lodges profits for 2001-02 from Cash Receipts and Expenditure Reports:

1) Oak Mountain	\$232,593
2) Gulf Park	186,285
3) Joe Wheeler Lodge	134,879
4) DeSoto Lodge	133,214
5) Wind Creek	131,447
6) Cathedral Caverns	91,676
7) Cheaha Lodge	76,034
8) Guntersville Lodge	52,700
9) Monte Sano	3,012

Park/Lodges profits for 2002-03 from Cash Receipts and Expenditure Reports:

1) Gulf Park	\$433,162
2) Lakepoint Lodge	300,458
3) Cheaha Lodge	183,332
4) Wind Creek	176,928
5) DeSoto Lodge	126,343
6) Joe Wheeler Lodge	68,669
7) Cathedral Caverns	70,709

Park/Lodges profits for 2003-04 from Cash Receipts and Expenditure Reports:

1) Gulf Park	\$424,042
2) Cheaha Lodge	211,595
3) Lakepoint Lodge	150,034
4) Wind Creek	100,641
5) Joe Wheeler Lodge	73,229
6) DeSoto Lodge	72,658
7) Cathedral Caverns	57,815
8) Monte Sano	28,922

Park/Lodges profits for 2004-05 from Cash Receipts and Expenditure Reports:

1) Cheaha Lodge	\$245,560
2) Joe Wheeler Lodge	114,752
3) Wind Creek	88,521
4) Cathedral Caverns	49,613
5) Lake Point Lodge	48,820
6) DeSoto Lodge	2,889

Park/Lodges profits for 2005-06 from Cash Receipts and Expenditure Reports:

1) Wind Creek	\$1,068,702
2) Cheaha Lodge	310,266
3) Joe Wheeler Lodge	177,795
4) Monte Sano	82,351
5) Cathedral Caverns	57,912
6) Chewacla	49,721
7) Joe Wheeler Park	40,765

Park/Lodges profits for 2006-07 from Cash Receipts and Expenditure Reports:

1) Cheaha Lodge	\$168,425
2) Cathedral Caverns	57,906
3) Joe Wheeler Lodge	9,594

Park/Lodges profits for 2007-08 from Cash Receipts and Expenditure Reports:

1) Lake Guntersville Lodge	\$172,899
2) Joe Wheeler Lodge	169,700
3) Cheaha Lodge	135,202
4) Cathedral Caverns	43,047
5) Monte Sano	15,345
6) Chewacla	5,258

Park/Lodges profits for 2008-09 from Cash Receipts and Expenditure Reports:

1) Lake Guntersville Lodge	\$383,045
2) Wind Creek	204,228
3) Chewacla	107,225
4) Monte Sano	96,033
5) Cheaha Lodge	87,878
6) Desoto Lodge	67,418
7) Cathedral Caverns	62,328
8) Meaher	54,602
9) Joe Wheeler Lodge	46,420
10) Gulf State	31,962

Park/Lodges profits for 2009-10 from Cash Receipts and Expenditure Reports:

1) Lake Guntersville Lodge	\$588,360
2) Lakepoint Lodge	557,972
3) Monte Sano	167,666
4) Cathedral Caverns	164,197
5) Desoto Lodge	147,993
6) Gulf State	132,548
7) Joe Wheeler Lodge	126,927
8) Chewacla	101,606
9) Wind Creek	100,608

10) Cheaha State Park Lodge	74,876
11) Meaher State	46,771

Park/Lodges profits for 2010-11 from Cash Receipts and Expenditure Reports:

1) Gulf Park	\$1,105,808
2) Lakepoint Lodge	655,133
3) Cheaha State Park Lodge	183,874
4) Cathedral Caverns	179,867
5) Desoto Lodge	156,398
6) Monte Sano	98,315
7) Chewacla	95,022
8) Wind Creek	33,029
9) Meaher	17,249

Park/Lodges profits for 2011-12 from Cash Receipts and Expenditure Reports:

1) Gulf Park	\$1,676,577
2) Lakepoint Lodge	523,130
3) Oak Mountain	498,539
4) Cathedral Caverns	247,318
5) Monte Sano	229,941
6) Cheaha State Park Lodge	224,537
7) Desoto Lodge	200,892
8) Wind Creek	144,554
9) Chewacla	133,512
10) Joe Wheeler Lodge	84,989
11) Meaher	46,683

Park/Lodges profits for 2012-13 from Cash Receipts and Expenditure Reports:

1) Gulf Park	\$1,472,754
2) Lakepoint Lodge	357,514
3) Lake Guntersville Lodge	313,834
4) Oak Mountain	229,631
5) Cathedral Caverns	204,342
6) Joe Wheeler Lodge	163,263
7) Monte Sano	146,099
8) Chewacla	116,224
9) Meaher	109,892
10) Cheaha State Park Lodge	54,610
11) Desoto Lodge	40,572

Park/Lodges profits for 2013-14 from Cash Receipts and Expenditure Reports:

1) Gulf Park	\$1,421,573
2) Cathedral Caverns	253,331
3) Monte Sano	212,950
4) Chewacla	163,405

5) Meaher	145,236
6) Oak Mountain	139,385
7) Frank Jackson	2,121

Park/Lodges profits for 2014-15 from Cash Receipts and Expenditure Reports:

1) GULF PARK	\$1,387,227
2) CATHEDRAL CAVERNS	294,458
3) OAK MOUNTAIN	294,066
4) WIND CREEK	289,264
5) CHEWACLA	250,803
6) MONTE SANO	195,770
7) MEAHER PARK	121,306
8) FRANK JACKSON	2,511

Park/Lodges profits for 2015-16 from Cash Receipts and Expenditure Reports:

1) GULF PARK	\$2,456,148
2) OAK MOUNTAIN	953,906
3) WIND CREEK	614,653
4) MONTE SANO	386,404
5) CATHEDRAL CAVERN	361,588
6) CHEWACLA	340,069
7) MEAHER PARK	213,990
8) JOE WHEELER	201,416
9) DESOTO PARK	167,950
10) FRANK JACKSON	33,513
11) LAKE GUNTERSVILLE PARK	32,917
12) LAKE LURLEEN	17,011
13) BLUE SPRINGS	2,877

Park/Lodges profits for 2016-17 from Cash Receipts and Expenditure Reports:

1) GULF PARK	\$1,969,725
2) OAK MOUNTAIN	856,539
3) WIND CREEK	765,030
4) MONTE SANO	506,586
5) LAKE GUNTERSVILLE	488,924
6) CATHEDRAL CAVERN	389,623
7) CHEWACLA	341,104
8) JOE WHEELER	263,920
9) MEAHER PARK	215,709
10) DESOTO PARK	154,955
11) LAKEPOINT PARK	127,382
12) LAKE LURLEEN	68,766
13) RICKWOOD CAVERNS	66,005
14) CHEAHA PARK	43,247
15) FRANK JACKSON	24,205

Park/Lodges Gross Profits for 2017-18 from Cash Receipts and Expenditure Reports:

1)	GULF PARK	\$2,513,251
2)	OAK MOUNTAIN	788,810
3)	MONTE SANO	380,932
4)	WIND CREEK	289,338
5)	CHEWACLA	263,287
6)	CATHEDRAL CAVERN	262,340
7)	RICKWOOD CAVERNS	158,457
8)	DESOTO PARK	109,501
9)	MEAHER PARK	107,197
10)	LAKE LURLEEN	31,510
11)	FRANK JACKSON	13,092
12)	LAKE GUNTERSVILLE	10,210

Park/Lodges Gross Profits for 2018-19 from Cash Receipts and Expenditure Reports:

1)	GULF PARK	\$2,241,908
2)	OAK MOUNTAIN	613,463
3)	MONTE SANO	417,593
4)	WIND CREEK	377,304
5)	CATHEDRAL CAVERNS	324,175
6)	CHEWACLA	303,057
7)	LAKE GUNTERSVILLE PARK	223,002
8)	MEAHER PARK	186,563
9)	LAKE LURLEEN	88,416
10)	RICKWOOD CAVERNS	48,984
11)	FRANK JACKSON	25,192
12)	DESOTO PARK	25,083
13)	CHEAHA PARK	19,321

Park/Lodges Gross Profits for 2019-20 from Cash Receipts and Expenditure Reports:

1)	GULF PARK	\$2,047,240
2)	OAK MOUNTAIN	1,066,303
3)	WIND CREEK	922,784
4)	MONTE SANO	704,732
5)	LAKE GUNTERSVILLE PARK	560,918
6)	CHEWACLA	547,432
7)	CHEAHA PARK	410,027
8)	DESOTO PARK	365,041
9)	LAKE LURLEEN	222,558
10)	MEAHER PARK	161,817
11)	CATHEDRAL CAVERNS	155,116
12)	FRANK JACKSON	58,850
13)	RICKWOOD CAVERNS	54,379
14)	BLUE SPRINGS	18,879
15)	BUCK'S POCKET	7,365

Park/Lodges Gross Profits for 2020-21 from Cash Receipts and Expenditure Reports:

1)	GULF PARK	\$3,709,065
2)	LAKE GUNTERSVILLE PARK	1,132,342
3)	OAK MOUNTAIN	1,111,778
4)	WIND CREEK	1,036,970
5)	CHEAHA PARK	958,797
6)	MONTE SANO	772,334
7)	DESOTO PARK	712,334
8)	CHEWACLA	395,262
9)	CATHEDRAL CAVERNS	393,955
10)	MEAHER PARK	279,940
11)	LAKE LURLEEN	235,970
12)	RICKWOOD CAVERNS	110,944
13)	FRANK JACKSON	98,824
14)	LAKEPOINT PARK	49,349
15)	BUCK'S POCKET	48,579
16)	ROLAND COOPER	15,396
17)	BLUE SPRINGS	8,567

Park/Lodge WITH BEST PERFORMANCE INDICATORS:

Cost of Sales Cathedral Caverns: 49.96%
 Net Profit to Total Revenue Cash: MONTE SANO 47.33%
 Net Profit to Total Revenue Business: MONTE SANO 50.52%
 Salaries to Total Revenue: CHEWACLA 18.52%
 Park/Lodge with greatest increase in profit or decreased loss FY 20-21:
 Gulf State Park \$ \$1,661,824, Lakepoint \$697,202, G-Ville \$571,424
 Total Revenue: Gulf State Park \$ 8,865,358
 Total Net Profit: Gulf State Park \$ 3,709,065

MAJOR SOURCES OF INCOME FOR FY 2019, 2020 AS COMPARED TO FY 2021:

	FY 2018-19	FY 2019-20	FY 20-21
Camping less Seniors	\$10,407,018	\$11,593,451	\$13,743,804
Cottages	\$4,150,709	\$4,204,258	\$4,765,992
Admission, Tours, Pier	\$4,921,695	\$5,613,177	\$6,537,263
Guest Rooms	\$3,719,685	\$3,186,521	\$3,780,474
Sales less COS	\$2,935,529	\$2,535,997	\$2,138,005
Green Fees less Seniors	\$ 959,568	\$ 1,266,573	\$1,306,489

Averages per unit for above sources of income:

	FY 2018-19	FY 2019-20	FY 20-21
Guest Rooms	\$ 92.74	\$ 111.38	\$ 123.13
Food Cost of Sales	45.54%	43.77%	45.68%
Camping less Seniors	\$ 27.42	\$ 30.54	\$ 32.26
Cottages	\$116.59	\$119.88	\$133.00
Green Fees less Seniors	\$ 20.73	\$ 19.39	\$ 21.64

Senior Citizen Discount System wide:

	FY 2019-20	FY 20-21
Camping	\$ 24,835	\$ 75,840
Veterans Discount	\$74,623	\$30,026
Other	\$ 106,714	
Total	\$ 206,172	\$105,866
Discount for: FY 2018-19	\$152,270	
Discount for: FY 2017-18	\$144,786	
Discount for: FY 2016-17	\$161,459	
Discount for: FY 2015-16	\$152,463	
Discount for: FY 2014-15	\$150,683	
Discount for: FY 2013-14	\$115,878	
Discount for: FY 2012-13	\$ 96,461	
Discount for: FY 2011-12	\$181,266	
Discount for: FY 2010-11	\$238,156	
Discount for: FY 2009-10	\$426,367	
Discount for: FY 2008-09	\$432,832	
Discount for: FY 2007-08	\$386,090	
Discount for: FY 2006-07	\$408,866	
Discount for: FY 2005-06	\$312,065	
Discount for: FY 2004-05	\$266,552	
Discount for: FY 2003-04	\$349,148	
Discount for: FY 2002-03	\$360,515	
Discount for: FY 2001-02	\$358,307	
Discount for: FY 2000-01	\$347,813	
Discount for: FY 1999-00	\$363,317	
Discount for: FY 1998-99	\$407,072	
Discount for: FY 1997-98	\$398,789	

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OPERATIONS - THROUGH SEPTEMBER 2020

	RECEIPTS FY 2019-2020	EXPENDITURES FY 2019-2020	PROFIT (LOSS)
ROLAND COOPER	32,686	0	32,686
BLUE SPRINGS	140,701	121,822	18,879
BUCK'S POCKET	53,497	46,132	7,365
CHEAHA PARK	2,400,231	1,990,204	410,027
CHEWACLA	909,542	362,110	547,432
DESOTO PARK	2,044,358	1,679,317	365,041
CATHEDRAL CAVERNS	745,592	590,476	155,116
GULF PARK	7,163,944	5,116,704	2,047,240
JOE WHEELER	3,672,540	3,956,937	(284,397)
LAKE GUNTERSVILLE PARK	6,119,284	5,558,366	560,918
LAKE LURLEEN	611,022	388,464	222,558
LAKEPOINT PARK	2,559,776	3,207,630	(647,854)
MONTE SANO	1,485,528	780,796	704,732
OAK MOUNTAIN	4,691,061	3,624,758	1,066,303
MEAHER PARK	555,997	394,180	161,817
RICKWOOD CAVERNS	492,979	438,599	54,380
WIND CREEK	3,286,541	2,363,757	922,784
FRANK JACKSON	267,365	208,514	58,851
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TOTAL PARKS	37,232,644	30,828,766	6,403,878
TRANSFERS: CONS. ADM	0	2,708,773	(2,708,773)
MONTGOMERY OFFICE	605,964	5,180,284	(4,574,320)
SPECIAL PROJ & CAS LOSS	4,773,525	4,067,351	706,174
CIGARETTE TAX FUNDING	2,395,000	0	2,395,000
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TOTAL	45,007,133	42,785,174	2,221,959

FY 2019-2020

PARK RECEIPTS	45,043,194
EXPENDITURES & TRANSFERS	<u>43,308,956</u>
Profit (LOSS)	<u>1,734,238</u>

OPERATIONS - THROUGH SEPTEMBER 2021

DIFFERENCE FY 20 to FY 21

RECEIPTS FY 2020-2021	EXPENDITURES FY 2020-2021	PROFIT (LOSS)	RECEIPTS	EXPENDITURES INCREASE (DECREASE)	PROFIT (LOSS)
32,686	17,290	15,396	(0.16)	17,290.00	(17,290.16)
140,054	131,487	8,568	(646.81)	9,664.54	(10,311.35)
116,790	68,211	48,579	63,292.77	22,078.76	41,214.01
3,254,325	2,295,528	958,797	854,094.23	305,324.44	548,769.79
831,509	436,247	395,262	(78,033.39)	74,136.76	(152,170.15)
2,533,011	1,820,677	712,335	488,653.45	141,359.95	347,293.50
1,062,175	668,220	393,956	316,583.18	77,743.60	238,839.58
8,865,358	5,156,293	3,709,065	1,701,414.05	39,589.49	1,661,824.56
4,064,713	4,210,963	(146,250)	392,173.28	254,025.78	138,147.50
6,775,802	5,643,460	1,132,342	656,518.31	85,094.40	571,423.91
617,579	381,609	235,970	6,557.01	(6,854.84)	13,411.85
2,971,516	2,922,167	49,349	411,739.56	(285,463.13)	697,202.69
1,634,035	861,609	772,426	148,507.17	80,813.39	67,693.78
5,015,805	3,904,027	1,111,779	324,744.02	279,268.51	45,475.51
671,910	391,970	279,940	115,912.89	(2,209.73)	118,122.62
573,320	463,508	109,812	80,341.41	24,908.98	55,432.43
3,525,798	2,458,199	1,067,599	239,257.12	94,441.89	144,815.23
320,595	221,771	98,824	53,230.42	13,257.44	39,972.98
43,006,983	32,053,236	10,953,746	5,774,338.50	1,224,470.23	4,549,868.27
0	2,708,773	(2,708,773)	0.00	0.00	0.00
873,592	5,037,897	(4,164,305)	267,628.00	(142,387.06)	410,015.06
8,275,870	4,032,519	4,243,351	3,502,345.00	(34,832.00)	3,537,177.00
2,398,000	0	2,398,000	3,000.00	0.00	3,000.00
54,554,445	43,832,425	10,722,019	9,547,312	1,047,251	8,500,060
FY 2020-2021	DIFFERENCE	% CHANGE			
54,554,445	9,511,251	21.12%			
43,832,425	523,469	1.21%			
10,722,019	8,987,781	518.26%			

STATE PARKS OPERATIONS
CASH RECEIPTS AND EXPENDITURES
FISCAL YEAR 2020-21

OPERATIONS - THROUGH SEPTEMBER 2021

	ROLAND COOPER	BLUE SPRINGS	BUCKS POCKET	CHEAHA PARK	CHEWACLA
OPERATING INCOME:					
SALES			2,101	970,275	11,268
COST OF SALES			628	466,726	9,839
COST OF SALES % 2020-21			29.88%	54.53%	87.32%
COST OF SALES % 2019-20			0.00%	61.60%	47.45%
COST OF SALES % 2018-19			0.00%	66.29%	52.70%
ROOM RENTALS				400,361	
COTTAGE RENTALS		18,169		577,215	123,948
CAMPSITE RENTALS		55,717	34,878	556,592	309,077
LODGE RENTALS		0		118,426	
MEETING ROOM		0		14,150	
PAVILION RENTALS		4,985		13,493	5,462
TOURS					
BANQUET SERVICE CHARGE				(82)	
PIER ADMISSIONS					
MISCELLANEOUS INCOME		6,477	385	54,344	8,641
BOAT RENTALS/LAUNCH					
SR. CITIZEN DISCOUNT		(56)	(72)	0	(7,124)
GREEN FEES					
POWER CARTS					
DRIVING RANGE					
PARK ADMISSIONS		60,545	7,100	360,928	366,870
STAFF HOUSING		135		2,625	765
CAMPER STORAGE		499	355	0	12,702
BOAT STORAGE		0		0	
LAUNDRY		0	95	983	1,009
GUEST SERVICE CHARGE		3,144	915	57,409	21,441
ALL OTHER INCOME	32,686	1,992	955		1,176
EMPLOYEE MEALS					
ADVANCED DEP/ACCOUNTS REC		(11,552)		(5,771)	(23,727)
NET OTHER INCOME	32,686	140,054	107,903	2,150,673	820,241
GROSS INCOME	32,686	140,054	110,004	3,006,517	831,509
NET GROSS INCOME (G.I. less COS)	32,686	140,054	109,376	2,539,791	821,669
TOTAL REVENUE	32,686	140,054	116,790	3,254,325	831,509
OPERATING EXPENSES:					
PERSONNEL		62,472	52,640	806,906	154,033
BENEFITS		20,075	12,208	361,275	86,204
TRAVEL			0	0	0
REPAIR & MAINTENANCE		6,220	0	52,821	45,375
RENTALS & LEASES		1,359	0	2,394	0
UTILITIES		23,752	0	265,533	113,085
PROFESSIONAL SERVICES	13,000	3,371	0	82,763	5,292
SUPPLIES	4,290	5,545	500	171,469	10,884
TRANS. EQ. OPERATIONS		6,141	2,235	31,484	6,639
EQUIPMENT PURCHASES		2,550		25,736	4,896
OTHER OPERATING COSTS (TRANSFERS)			0	28,422	0
TOTAL OPERATING EXPENSE	17,290	131,487	67,583	1,828,802	426,408
TOTAL EXPENSE	17,290	131,487	68,211	2,295,528	436,247
NET PROFIT (LOSS) OPERATIONS	15,396	8,568	48,579	958,797	395,262
% NET PROFIT TO TOTAL REVENUE	47.10%	6.12%	44.16%	31.89%	47.54%
ADV. DEPOSITS ENDING BALANCE			6,757	250,055	
GUEST LEDGER			29	(2,246)	
% SALARIES TO TOT REV. 20-21	0.00%	44.61%	47.85%	26.84%	18.52%
% SALARIES TO TOT REV. 19-20	0.00%	37.27%	90.45%	29.93%	16.53%
% SALARIES TO TOT REV. 18-19	0.00%	52.21%	2496.80%	38.32%	23.74%
ANNUAL/SICK LEAVE TERMINATION					
NET PROFIT(LOSS) BUSINESS W/O TERMINATION COST	15,396	8,568	48,579	958,797	395,262
% NET PROFIT- TOTAL REVENUE	47.10%	6.12%	43.33%	24.11%	46.90%
Administrative Transfer	2,773	15,065	10,264	307,903	70,334
Net Profit Loss after Administrative Transfer	12,623	(6,497)	38,315	650,894	324,927

STATE PARKS OPERATIONS
CASH RECEIPTS AND EXPENDITURES
FISCAL YEAR 2020-21

	DESOTO PARK	CATHEDRAL CAVERNS	GULF PARK	JOE WHEELER	GUNTERSVILLE PARK
OPERATING INCOME:					
SALES	291,001	320,967	512,733	764,820	1,276,344
COST OF SALES	188,372	160,361	332,851	470,832	729,872
COST OF SALES % 2020-21	64.73%	49.96%	64.92%	61.56%	57.18%
COST OF SALES % 2019-20	47.13%	55.29%	74.13%	51.34%	46.32%
COST OF SALES % 2018-19	55.32%	56.81%	57.75%	56.13%	51.06%
ROOM RENTALS	288,769			819,427	1,509,150
COTTAGE RENTALS	717,140		1,100	866,607	1,027,522
CAMPSITE RENTALS	856,632	17,556	5,294,610	49,019	1,294,162
LODGE RENTALS				38,915	
MEETING ROOM	3,338		12,820	21,351	92,077
PAVILION RENTALS	4,500	1,800	128,401	1,685	23,494
TOURS		718,607		0	13,030
BANQUET SERVICE CHARGE				7,275	42,741
PIER ADMISSIONS			523,222		
MISCELLANEOUS INCOME	80,163	(4)	115,348	28,331	68,420
BOAT RENTALS/LAUNCH	47,760		1,180	95,038	258,506
SR. CITIZEN DISCOUNT					
GREEN FEES				323,281	294,394
POWER CARTS				230,848	82,779
DRIVING RANGE				24,718	21,426
PARK ADMISSIONS	125,930		1,076,034	6,106	66,784
STAFF HOUSING	1,205	780	3,165	1,360	2,361
CAMPER STORAGE	248		74,030	100	22,610
BOAT STORAGE	0		0	525,427	8,990
LAUNDRY	4,617		73,492	867	11,225
GUEST SERVICE CHARGE	20,810	2,012	739,428	68,951	156,339
ALL OTHER INCOME	4,640	(680)	286,686	49,702	126,546
EMPLOYEE MEALS	(3,275)		0	(12,268)	(29,209)
ADVANCED DEP/ACCOUNTS REC	(1,071)	1,138	(41,923)	(6,409)	14,024
NET OTHER INCOME	2,151,406	741,208	8,287,593	3,140,330	5,106,703
GROSS INCOME	2,442,407	1,062,175	8,812,395	3,905,150	6,383,047
NET GROSS INCOME (G.I. less COS)	2,254,035	901,815	8,479,544	3,434,318	5,653,175
TOTAL REVENUE	2,533,011	1,062,175	8,865,358	4,064,713	6,775,802
OPERATING EXPENSES:					
PERSONNEL	657,871	260,318	1,921,781	1,642,527	2,027,156
BENEFITS	300,957	103,149	1,055,715	811,947	848,609
TRAVEL	400	570	2,810	2,594	1,268
REPAIR & MAINTENANCE	51,624	18,096	204,309	84,929	158,938
RENTALS & LEASES	9,351	146	13,076	10,002	14,663
UTILITIES	386,284	41,505	796,954	718,666	1,252,544
PROFESSIONAL SERVICES	31,621	21,228	181,738	82,094	75,063
SUPPLIES	75,768	23,189	204,592	242,504	323,686
TRANS. EQ. OPERATIONS	21,496	9,325	148,222	106,503	129,452
EQUIPMENT PURCHASES	49,000	8,600	160,098	2,335	79,881
OTHER OPERATING COSTS (TRANSFERS)	47,932	21,733	134,147	36,029	2,329
TOTAL OPERATING EXPENSE	1,632,305	507,859	4,823,443	3,740,131	4,913,588
TOTAL EXPENSE	1,820,677	668,220	5,156,293	4,210,963	5,643,460
NET PROFIT (LOSS) OPERATIONS	712,335	393,956	3,709,065	(146,250)	1,132,342
% NET PROFIT TO TOTAL REVENUE	29.17%	37.09%	42.09%	-3.75%	17.74%
ADV. DEPOSITS ENDING BALANCE	90,706		87,022	155,689	397,851
GUEST LEDGER	(102)		(34,059)	3,875	(5,096)
% SALARIES TO TOT REV. 20-21	26.94%	24.51%	21.81%	42.06%	31.76%
% SALARIES TO TOT REV. 19-20	32.20%	34.19%	28.79%	44.38%	34.71%
% SALARIES TO TOT REV. 18-19	37.42%	26.17%	29.59%	42.30%	36.66%
ANNUAL/SICK LEAVE TERMINATION					
NET PROFIT (LOSS) BUSINESS W/O TERMINATION COST	712,335	393,956	3,709,065	(146,250)	1,132,342
% NET PROFIT- TOTAL REVENUE	26.06%	28.48%	39.77%	-3.13%	14.78%
Administrative Transfer	241,541	96,001	777,915	459,131	689,015
Net Profit Loss after Administrative Transfer	470,794	297,954	2,931,150	(605,380)	443,327

STATE PARKS OPERATIONS
CASH RECEIPTS AND EXPENDITURES
FISCAL YEAR 2020-21

	LAKE LURLEEN	LAKEPOINT PARK	MONTE SANO	OAK MOUNTAIN	MEAHER
OPERATING INCOME:					
SALES	11,112	613,916	103,160	276,394	4,186
COST OF SALES	7,843	352,465	67,303	179,530	3,504
COST OF SALES % 2020-21	70.58%	57.41%	65.24%	64.95%	
COST OF SALES % 2019-20	41.08%	47.97%	60.53%	60.61%	
COST OF SALES % 2018-19	53.70%	43.99%	68.08%	58.19%	
ROOM RENTALS		762,767	0		
COTTAGE RENTALS		582,253	350,787	355,388	49,796
CAMPSITE RENTALS	333,947	408,117	457,591	815,306	582,651
LODGE RENTALS		0	115,145		
MEETING ROOM		31,415	0		
PAVILION RENTALS	11,046	5,279	29,504	85,442	623
TOURS					
BANQUET SERVICE CHARGE		20,134			
PIER ADMISSIONS					
MISCELLANEOUS INCOME	(981)	24,128	0	63,962	13,115
BOAT RENTALS/LAUNCH	28,430	84,431		0	14,373
SR. CITIZEN DISCOUNT	(4,708)		0	(63,880)	
GREEN FEES				688,814	
POWER CARTS				404,474	
DRIVING RANGE				49,341	
PARK ADMISSIONS	158,693	4,327	501,787	1,902,941	15,726
STAFF HOUSING		1,755	1,305	3,448	540
CAMPER STORAGE	18,578	9,291	0	16,079	20,861
BOAT STORAGE		116,116	0	0	0
LAUNDRY		3,972	2,821	4,670	4,078
GUEST SERVICE CHARGE	11,199	66,002	28,066	40,297	18,417
ALL OTHER INCOME	(403)	(769)	7,806	131,187	2,978
EMPLOYEE MEALS		(21,917)			
ADVANCED DEP/ACCOUNTS REC	50,542	131,828	(69,031)	159,419	(55,435)
NET OTHER INCOME	606,343	2,229,128	1,425,781	4,656,885	667,724
GROSS INCOME	617,456	2,843,044	1,528,941	4,933,280	671,910
NET GROSS INCOME (G.I. less COS)	609,613	2,490,578	1,461,638	4,753,749	668,406
TOTAL REVENUE	617,579	2,971,516	1,634,035	5,015,805	671,910
OPERATING EXPENSES:					
PERSONNEL	152,694	1,110,794	331,495	1,683,586	140,120
BENEFITS	55,686	526,751	184,350	811,629	62,883
TRAVEL	810	500	500	1,000	0
REPAIR & MAINTENANCE	15,034	45,618	37,110	77,810	9,267
RENTALS & LEASES	261	8,376	23,730	6,095	245
UTILITIES	94,384	579,005	152,833	533,765	100,951
PROFESSIONAL SERVICES	21,401	84,514	13,978	98,520	31,270
SUPPLIES	17,882	126,931	28,032	202,145	24,533
TRANS. EQ. OPERATIONS	11,407	83,719	15,625	137,231	12,859
EQUIPMENT PURCHASES	4,209	3,495	5,332	171,465	5,839
OTHER OPERATING COSTS (TRANSFERS)			1,321	1,250	500
TOTAL OPERATING EXPENSE	373,766	2,569,702	794,306	3,724,496	388,467
TOTAL EXPENSE	381,609	2,922,167	861,609	3,904,027	391,970
NET PROFIT (LOSS) OPERATIONS	235,970	49,349	772,426	1,111,779	279,940
% NET PROFIT TO TOTAL REVENUE	38.22%	1.74%	50.52%	22.54%	41.66%
ADV. DEPOSITS ENDING BALANCE	123	115,058	104,197	81,201	
GUEST LEDGER		13,414	896	1,325	
% SALARIES TO TOT REV. 20-21	24.73%	39.07%	21.68%	34.13%	20.85%
% SALARIES TO TOT REV. 19-20	26.24%	48.45%	21.03%	34.51%	26.12%
% SALARIES TO TOT REV. 18-19	34.68%	41.39%	27.17%	38.03%	22.97%
ANNUAL/SICK LEAVE TERMINATION					
NET PROFIT(LOSS) BUSINESS W/O TERMINATION COST	235,970	49,349	772,426	1,111,779	279,940
% NET PROFIT- TOTAL REVENUE	37.54%	1.43%	47.33%	21.34%	41.41%
Administrative Transfer	55,434	326,979	138,457	494,868	59,024
Net Profit Loss after Administrative Transfer	180,535	(277,630)	633,969	616,911	220,916

STATE PARKS OPERATIONS
CASH RECEIPTS AND EXPENDITURES
FISCAL YEAR 2020-21

	RICKWOOD	WIND CREEK	FRANK JACKSON	PARK TOTALS	MONTGOMERY OFFICE
OPERATING INCOME:					
SALES	96,009	314,888	4,293	5,573,467	
COST OF SALES	59,252	259,794	2,361	3,291,533	
COST OF SALES % 2020-21	61.72%	82.50%	55.01%	59.06%	
COST OF SALES % 2019-20	69.13%	56.28%		53.17%	
COST OF SALES % 2018-19	68.62%	64.18%		54.68%	
ROOM RENTALS				3,780,474	
COTTAGE RENTALS		176,840	31,535	4,878,301	
CAMPSITE RENTALS	81,134	2,308,415	231,571	13,686,974	
LODGE RENTALS				272,486	
MEETING ROOM				175,151	
PAVILION RENTALS	4,620	9,279	553	330,164	
TOURS	289,248			1,020,885	
BANQUET SERVICE CHARGE				70,068	
PIER ADMISSIONS				523,222	
MISCELLANEOUS INCOME	880	34,104	2,324	499,637	
BOAT RENTALS/LAUNCH		146,930	1,300	677,947	
SR. CITIZEN DISCOUNT			0	(75,840)	
GREEN FEES				1,306,489	
POWER CARTS				718,101	
DRIVING RANGE				95,485	
PARK ADMISSIONS	91,344	215,191	26,445	4,986,751	
STAFF HOUSING	855	2,400	495	23,193	
CAMPER STORAGE		67,048	1,202	243,604	
BOAT STORAGE		100,468		751,001	
LAUNDRY		6,324	757	114,908	
GUEST SERVICE CHARGE	8,642	101,526	5,359	1,349,953	832,011
ALL OTHER INCOME	732	28,598	8,009	681,840	41,581
EMPLOYEE MEALS				(66,669)	
ADVANCED DEP/ACCOUNTS REC	676	7,175	6,752	156,637	0
NET OTHER INCOME	478,132	3,204,296	316,303	36,263,390	873,592
GROSS INCOME	574,141	3,519,185	320,595	41,836,857	873,592
NET GROSS INCOME (G.I. less COS)	514,889	3,259,390	318,234	38,545,324	873,592
TOTAL REVENUE	573,320	3,525,798	320,595	43,006,983	873,592
OPERATING EXPENSES:					
PERSONNEL	209,188	795,723	92,851	12,102,155	1,232,618
BENEFITS	50,225	421,159	38,838	5,751,661	475,377
TRAVEL		3,700	0	14,152	35,452
REPAIR & MAINTENANCE	15,036	71,458	13,177	906,822	1,818
RENTALS & LEASES	1,073	6,915	0	97,686	126,829
UTILITIES	73,478	603,240	54,863	5,790,841	49,637
PROFESSIONAL SERVICES	7,605	66,441	11,921	831,819	1,799,161
SUPPLIES	39,069	103,129	4,522	1,608,670	1,087,919
TRANS. EQ. OPERATIONS	4,896	59,245	3,201	789,681	50,624
EQUIPMENT PURCHASES	3,686	67,393	37	594,551	67,649
OTHER OPERATING COSTS (TRANSFERS)				273,663	110,813
TOTAL OPERATING EXPENSE	404,256	2,198,405	219,410	28,761,703	5,037,897
TOTAL EXPENSE	463,508	2,458,199	221,771	32,053,236	5,037,897
NET PROFIT (LOSS) OPERATIONS	109,812	1,067,599	98,824	10,953,746	(4,164,305)
% NET PROFIT TO TOTAL REVENUE	19.13%	30.34%	30.83%	23.10%	-476.69%
ADV. DEPOSITS ENDING BALANCE	(821)	0		1,287,839	
GUEST LEDGER		6,613		(15,351)	
% SALARIES TO TOT REV. 20-21	36.43%	22.61%	28.96%	28.93%	141.10%
% SALARIES TO TOT REV. 19-20	37.78%	22.64%	29.02%	32.38%	203.41%
% SALARIES TO TOT REV. 18-19	39.93%	27.51%	38.40%	34.94%	212.22%
ANNUAL/SICK LEAVE TERMINATION				-	12,753
NET PROFIT (LOSS) BUSINESS W/O TERMINATION COST	109,812	1,067,599	98,824	10,953,746	(4,151,551)
% NET PROFIT- TOTAL REVENUE	16.39%	27.85%	30.42%	23.10%	-475.23%
Administrative Transfer	57,523	331,989	30,090	4,164,305	
Net Profit Loss after Administrative Transfer	52,290	735,610	68,734	6,789,441	

STATE PARKS OPERATIONS
CASH RECEIPTS AND EXPENDITURES
FISCAL YEAR 2020-21

	REVISED TOTALS	SPECIAL PROJ & CAS LOSS	GRAND TOTALS
OPERATING INCOME:			
SALES	5,573,467		5,573,467
COST OF SALES	3,291,533		3,291,533
COST OF SALES % 2020-21	59.06%		59.06%
COST OF SALES % 2019-20	53.17%		53.17%
COST OF SALES % 2018-19	54.68%		54.68%
ROOM RENTALS	3,780,474		3,780,474
COTTAGE RENTALS	4,878,301		4,878,301
CAMPSITE RENTALS	13,686,974		13,686,974
LODGE RENTALS	272,486		272,486
MEETING ROOM	175,151		175,151
PAVILION RENTALS	330,164		330,164
TOURS	1,020,885		1,020,885
BANQUET SERVICE CHARGE	70,068		70,068
PIER ADMISSIONS	523,222		523,222
MISCELLANEOUS INCOME	499,637		499,637
BOAT RENTALS/LAUNCH	677,947		677,947
SR. CITIZEN DISCOUNT	(75,840)		(75,840)
GREEN FEES	1,306,489		1,306,489
POWER CARTS	718,101		718,101
DRIVING RANGE	95,485		95,485
PARK ADMISSIONS	4,986,751		4,986,751
STAFF HOUSING	23,193		23,193
CAMPER STORAGE	243,604		243,604
BOAT STORAGE	751,001		751,001
LAUNDRY	114,908		114,908
GUEST SERVICE CHARGE	2,181,965		3,013,976
ALL OTHER INCOME	723,421		765,002
EMPLOYEE MEALS	(66,669)		
ADVANCED DEP/ACCOUNTS REC	156,637		156,637
NET OTHER INCOME	37,136,982	8,275,870	45,412,852
GROSS INCOME	42,710,449	8,275,870	50,986,319
NET GROSS INCOME (G.I. less COS)	39,418,916	8,275,870	47,694,786
TOTAL REVENUE	43,880,575	8,275,870	52,156,445
OPERATING EXPENSES:			
PERSONNEL	13,334,773	7,304	14,567,391
BENEFITS	6,227,038	1,769	6,702,415
TRAVEL	49,604	4,957	85,057
REPAIR & MAINTENANCE	908,639	788,773	910,457
RENTALS & LEASES	224,515	22,900	351,344
UTILITIES	5,840,479	1,965	5,890,116
PROFESSIONAL SERVICES	2,630,980	48,392	4,430,142
SUPPLIES	2,696,589	21,877	3,784,508
TRANS. EQ. OPERATIONS	840,305	20,404	890,929
EQUIPMENT PURCHASES	662,199	308,174	729,848
OTHER OPERATING COSTS (TRANSFERS)	384,477	256,254	495,290
TOTAL OPERATING EXPENSE	33,799,600	1,482,769	38,837,497
TOTAL EXPENSE	37,091,133	1,482,769	42,129,030
NET PROFIT (LOSS) OPERATIONS	6,789,441	6,793,101	10,027,414
% NET PROFIT TO TOTAL REVENUE	14.06%	82.08%	17.73%
ADV. DEPOSITS ENDING BALANCE	1,287,839		1,287,839
GUEST LEDGER	(15,351)		(15,351)
% SALARIES TO TOT REV. 20-21	31.22%	0.09%	28.57%
% SALARIES TO TOT REV. 19-20	35.57% NA		34.56%
% SALARIES TO TOT REV. 18-19	37.56% NA		35.24%
ANNUAL/SICK LEAVE TERMINATION	0	-	12,753
NET PROFIT(LOSS) BUSINESS W/O TERMINATION COST	6,789,441	6,793,101	10,040,168
% NET PROFIT- TOTAL REVENUE	14.06%	82.08%	17.75%
Administrative Transfer			4,164,304.94
Net Profit Loss after Administrative Transfer			6,789,441.33

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ALABAMA STATE PARKS
 LODGE OPERATION COMPARISON STATEMENT
 CASH RECEIPTS AND EXPENDITURES
 FISCAL YEAR 2020-21

OPERATING INCOME	LAKE		
	GUNTERSVILLE	LAKEPOINT	CHEAHA
GUEST ROOM RENTALS	1,509,150	762,767	400,361
BOAT STORAGE			
GUEST SERVICE CHARGE		51,882	
OTHER RENTALS EQUIP ETC			
MISCELLANEOUS INCOME	34,951	16,362	17
GUEST LED, AD DEP, ACCTS RECEIVABLES NET	58,608	112,331	0
NET OTHER INCOME	1,602,709	943,341	400,378
GROSS INCOME	1,602,709	943,341	400,378
NET GROSS INCOME (G.I. less COS)	1,602,709	943,341	400,378
OPERATING EXPENSE			
PERSONNEL	233,286	151,804	86,767
BENEFITS	86,370	69,988	46,520
TRAVEL			
REPAIR & MAINTENANCE	47,352	23,242	3,336
RENTALS & LEASES	737	4,183	33,316
UTILITIES	228,052	217,668	7,006
PROFESSIONAL SERVICES	17,949	29,516	30,224
SUPPLIES	76,919	68,481	8,319
TRANS. EQ. OPERATIONS	731	40,142	0
EQUIPMENT PURCHASES	19,099	4,592	8,319
TOTAL OPERATING EXPENSE	710,494	609,615	223,807
NET PROFIT (LOSS) OPERATIONS	892,215	333,726	176,571
AVERAGE ROOM RATE	150.06	107.72	108.06
MOTEL OCCUPANCY	24.20%	18.90%	33.29%
% NET PROFIT TO TOTAL REV	55.67%	35.38%	44.10%
% SALARIES TO TOTAL REVENUE 20-21	14.56%	16.09%	21.67%
% SALARIES TO TOTAL REVENUE 19-20	14.82%	21.69%	28.81%
% SALARIES TO TOTAL REVENUE 18-19	15.01%	27.26%	37.38%
% SALARIES TO TOTAL REVENUE 17-18	14.86%	32.55%	39.60%
% SALARIES TO TOTAL REVENUE 16-17	15.09%	35.35%	37.22%
% SALARIES TO TOTAL REVENUE 15-16	15.61%	35.35%	32.99%
% SALARIES TO TOTAL REVENUE 14-15	18.15%	32.13%	32.30%
% SALARIES TO TOTAL REVENUE 13-14	15.00%	29.41%	26.48%
% SALARIES TO TOTAL REVENUE 12-13	13.63%	26.77%	25.50%
NET PROFIT(LOSS)	892,215	333,726	176,571
% NET PROFIT TO TOTAL REVENUE	55.67%	35.38%	44.10%

ALABAMA STATE PARKS
 LODGE OPERATION COMPARISON STATEMENT
 CASH RECEIPTS AND EXPENDITURES
 FISCAL YEAR 2020-21

OPERATIONS - THROUGH SEPTEMBER 2021

OPERATING INCOME	DESOTO	JOE WHEELER	FY 20-21 TOTALS	FY 19-20 TOTALS
GUEST ROOM RENTALS	288,769	819,427	3,780,474	3,419,553
BOAT STORAGE		26,273	26,273	32,162
GUEST SERVICE CHARGE		49,027	100,909	95,063
OTHER RENTALS EQUIP ETC			0	0
MISCELLANEOUS INCOME	(10)	1,926	53,246	91,995
GUEST LED, AD DEP, ACCTS RECEIVABLES NET		(4,965)	165,974	108,855
NET OTHER INCOME	288,759	891,688	4,126,875	3,747,629
GROSS INCOME	288,759	891,688	4,126,875	3,747,629
NET GROSS INCOME (G.I. less COS)	288,759	891,688	4,126,875	3,747,629
OPERATING EXPENSE				
PERSONNEL	127,165	358,198	957,219	978,798
BENEFITS	64,017	165,371	432,266	444,125
TRAVEL				
REPAIR & MAINTENANCE	1,881	38,233	114,043	130,824
RENTALS & LEASES	110	875	39,222	4,369
UTILITIES	47,968	179,392	680,085	769,621
PROFESSIONAL SERVICES	9,987	14,241	101,917	102,768
SUPPLIES	9,483	62,088	225,291	210,453
TRANS. EQ. OPERATIONS	712	1,949	43,534	4,254
EQUIPMENT PURCHASES	512	4,172	36,694	14,591
TOTAL OPERATING EXPENSE	261,834	824,521	2,630,272	2,659,803
NET PROFIT (LOSS) OPERATIONS	26,925	67,167	1,496,604	1,087,826
AVERAGE ROOM RATE	103.95	115.72	123.13	111.38
MOTEL OCCUPANCY	29.95%	27.88%	37.51%	37.51%
% NET PROFIT TO TOTAL REV	9.32%	7.53%	36.26%	
% SALARIES TO TOTAL REVENUE 20-21	44.04%	40.17%	23.19%	
% SALARIES TO TOTAL REVENUE 19-20	59.00%	44.11%		26.12%
% SALARIES TO TOTAL REVENUE 18-19	53.53%	41.05%		28.10%
% SALARIES TO TOTAL REVENUE 17-18	51.07%	41.28%		29.37%
% SALARIES TO TOTAL REVENUE 16-17	42.68%	33.82%		27.31%
% SALARIES TO TOTAL REVENUE 15-16	43.15%	29.18%		26.05%
% SALARIES TO TOTAL REVENUE 14-15	37.17%	22.69%		24.84%
% SALARIES TO TOTAL REVENUE 13-14	30.65%	20.54%		20.22%
% SALARIES TO TOTAL REVENUE 12-13	27.86%	18.76%		19.69%
NET PROFIT(LOSS)	26,925	67,167	1,496,604	1,087,826
% NET PROFIT TO TOTAL REVENUE	9.32%	7.53%	36.26%	32.52%

STATE PARKS CAMPGROUND OPERATIONS

CASH RECEIPTS AND EXPENDITURES

FISCAL YEAR 2020-21

	BLUE SPRINGS	CHEAHA	CHEWACLA	DESOTO
OPERATING INCOME				
TOTAL SALES		500,367		122,476
COST OF SALES		339,402		67,635
COST % 2020-21		67.83%		55.22%
COST % 2019-20		62.31%		51.74%
COST % 2018-19		58.16%		60.88%
COST % 2017-18		61.03%		52.49%
CAMPSITE RENTALS **	52,735	476,549	288,600	812,706
CONCESSIONAIRE	0	0		0
LAUNDRY	0	983	106	4,617
PARK ADMISSIONS/SIGHTSEERS	0	0	0	
PRIMITIVE CAMPING	2,982	80,043	20,478	43,926
SR. CITIZEN DISCOUNT	(192)	0	(10)	0
CAMPER/BOAT STORAGE	682	0	2,684	248
MISC. INCOME		19,760	0	11,146
CAMPER RENTALS	15,652		0	
BOAT RENTALS			0	
FISHING LICENSE	0		0	
GUEST SERVICE CHARGE	96	0	0	
SWIMMING				
ACCTS REC/ GUEST LED		(1,306)	0	
OTHER INCOME	2,134	0	2,204	1,353
NET OTHER INCOME	74,089	576,028	314,061	873,996
GROSS INCOME	74,089	1,076,395	314,061	996,472
NET GROSS INCOME (G.I. less COS)	74,089	736,992	314,061	928,838
OPERATING EXPENSE				
SALARIES		220,464	27,747	114,022
EMPLOYEE BENEFITS	0	60,263	12,452	21,496
REPAIR AND MAINTENANCE	0	2,078	12,142	6,829
RENTAL AND LEASES	0	1,318	0	0
UTILITIES & COMMUNICATIONS	13,328	41,564	40,469	124,826
PROFESSIONAL SERVICES	2,751	4,657	626	673
SUPPLIES	0	13,381	2,635	5,435
OTHER OPERATING COST	0	2,418	98	3,318
EQUIPMENT		473	0	3,096
MAINTENANCE TRANSFERS		0	0	0
SUPPLY INVENTORY TRANSFER		0	0	0
TRAN EQUIP OPER TRANS	0.00	0.00	0.00	0.00
TOTAL OPERATING EXPENSE	16,079	346,617	96,168	279,694
GROSS PROFIT FY 2020-21	58,010	390,375	217,893	649,144
GROSS PROFIT FY 2019-20	42,949	299,108	180,520	491,449
GROSS PROFIT FY 2018-19	50,358	204,991	130,291	380,240
GROSS PROFIT FY 2017-18	29,654	(52,784)	129,519	318,191

STATE PARKS CAMPGROUND OPERATIONS

CASH RECEIPTS AND EXPENDITURES

FISCAL YEAR 2020-21

	GULF	JOE WHEELER	LAKE G-VILLE	LAKE LURLEEN	LAKE LAKEPOINT
OPERATING INCOME					
TOTAL SALES	47,599	3,946	265,519		
COST OF SALES	22,084		165,844		
COST % 2020-21	46.40%	0.00%	62.46%		
COST % 2019-20	47.18%	49.10%	73.65%		
COST % 2018-19	0.00%	66.13%	74.96%		
COST % 2017-18	0.00%	75.59%	66.26%		
CAMPSITE RENTALS **	5,286,601	47,539	1,254,892	333,947	408,117
CONCESSIONAIRE			27,258		
LAUNDRY	0	27	11,225		
PARK ADMISSIONS/SIGHTSEERS	20,377	0			
PRIMITIVE CAMPING	8,009	1,480	39,270		
SR. CITIZEN DISCOUNT	0	0			
CAMPER/BOAT STORAGE	74,030	100	22,610	18,578	
MISC. INCOME	106,412	393	27,552		
CAMPER RENTALS					9,291
BOAT RENTALS			8,990	3,121	
FISHING LICENSE					
GUEST SERVICE CHARGE	739,260	1,957			14,120
SWIMMING					
ACCTS REC/ GUEST LED	(286,577)	940	(364)		(16,022)
OTHER INCOME	3,819	(171)	16,004	(1,056)	(822)
NET OTHER INCOME	5,951,930	52,265	1,407,437	354,590	414,685
GROSS INCOME	5,999,530	56,210	1,672,956	354,590	414,685
NET GROSS INCOME (G.I. less COS)	5,977,446	56,210	1,507,112	354,590	414,685
OPERATING EXPENSE					
SALARIES	457,684.81	68,978	113,914	63,609	41,758
EMPLOYEE BENEFITS	269,776.37	83	61,451	23,615	17,727
REPAIR AND MAINTENANCE	75,705	382	16,275	8,277	3,200
RENTAL AND LEASES	1,035	0	0	0	0
UTILITIES & COMMUNICATIONS	536,312	47,735	212,589	69,157	115,778
PROFESSIONAL SERVICES	61,530	5,007	964	5,760	822
SUPPLIES	91,133	1,980	216,430	2,078	11,013
OTHER OPERATING COST	12,236	188	764	0	36
EQUIPMENT	10,139	297	182	0	19,293
MAINTENANCE TRANSFERS	0	69	14,710	0	0
SUPPLY INVENTORY TRANSFER	0	0	0	0	0
TRAN EQUIP OPER TRANS	0	0	0	0	0
TOTAL OPERATING EXPENSE	1,515,550	124,717	637,278	172,496	209,627
GROSS PROFIT FY 2020-21	4,461,895	(68,507)	869,834	182,094	205,058
GROSS PROFIT FY 2019-20	4,158,461	(1,817)	817,514	172,489	204,862
GROSS PROFIT FY 2018-19	3,754,953	174,625	510,656	206,011	172,741
GROSS PROFIT FY 2017-18	3,557,771	143,568	308,551	71,461	134,331

STATE PARKS CAMPGROUND OPERATIONS

CASH RECEIPTS AND EXPENDITURES

FISCAL YEAR 2020-21

	MONTE SANO	OAK MOUNTAIN	WIND CREEK	FRANK JACKSON	PARK TOTALS
OPERATING INCOME					
TOTAL SALES	103,160	82,840			1,125,907
COST OF SALES	67,563	52,078	10,497		725,103
COST % 2020-21	65.49%	62.87%	#DIV/0!		64.40%
COST % 2019-20	47.62%	68.30%			62.23%
COST % 2018-19	59.12%	58.58%			62.32%
COST % 2017-18	82.85%	59.42%			62.50%
CAMPSITE RENTALS **	457,591	815,306	2,308,415	222,383	13,481,600
CONCESSIONAIRE					
LAUNDRY	2,821	4,670		757	24,444
PARK ADMISSIONS/SIGHTSEERS	1,524				21,901
PRIMITIVE CAMPING	66,220				262,407
SR. CITIZEN DISCOUNT					(202)
CAMPER/BOAT STORAGE		160,749			279,681
MISC. INCOME		53,073	30,972		249,308
CAMPER RENTALS				29,977	54,920
BOAT RENTALS					12,111
FISHING LICENSE					0
GUEST SERVICE CHARGE		26,889		5,359	787,680
SWIMMING					0
ACCTS REC/ GUEST LED	2,920	(2,781)			(303,191)
OTHER INCOME		514	23,928	4,868	52,776
NET OTHER INCOME	531,076	1,058,419	2,363,315	263,343	14,235,235
GROSS INCOME	634,236	1,141,260	2,363,315	263,343	15,361,142
NET GROSS INCOME (G.I. less COS)	566,673	1,089,182	2,352,819	263,343	14,636,040
OPERATING EXPENSE					
SALARIES		158,805	215,947		1,482,928
EMPLOYEE BENEFITS		58,454	101,536		626,852
REPAIR AND MAINTENANCE	16,421	2,176	22,790	86	166,361
RENTAL AND LEASES	454	0	241		3,048
UTILITIES & COMMUNICATIONS	62,444	121,098	445,451	49,703	1,880,452
PROFESSIONAL SERVICES	1,234	100	30,588	6,615	121,327
SUPPLIES	260	60,013	43,817	2,177	450,351
OTHER OPERATING COST	0	4,964	2,947		26,968
EQUIPMENT	0	36	21,338	0	54,854
MAINTENANCE TRANSFERS					14,778
SUPPLY INVENTORY TRANSFER					0
TRAN EQUIP OPER TRANS		0.00	4,905.36	0.00	4,905.36
TOTAL OPERATING EXPENSE	80,813	405,646	889,561	58,580	4,832,826
GROSS PROFIT FY 2020-21	485,860	683,536	1,463,258	204,763	9,803,214
GROSS PROFIT FY 2019-20	412,332	406,113	1,210,817	180,391	8,621,605
GROSS PROFIT FY 2018-19	218,299	461,375	733,421	126,420	7,124,382
GROSS PROFIT FY 2017-18	188,586	339,141	697,329	126,163	5,991,481

STATE PARKS CAMPGROUND OPERATIONS

CASH RECEIPTS AND EXPENDITURES

FISCAL YEAR 2020-21

	BLUE SPRINGS	CHEAHA	CHEWACLA	DESOTO
% SALARIES TO TOTAL REVENUE FY 20-21	0.00%	38.27%	8.83%	13.05%
% SALARIES TO TOTAL REVENUE FY 19-20	0.00%	41.42%	9.28%	15.39%
% SALARIES TO TOTAL REVENUE FY 18-19	0.00%	42.25%	10.06%	16.06%
% SALARIES TO TOTAL REVENUE FY 17-18	0.00%	16.77%	11.91%	11.71%
NUMBER OF UNITS RENTED	2,563	18,047	7,941	21,831
AVERAGE CAMPSITE RATE 20-21	\$20.58	\$26.41	\$36.34	\$37.23
AVERAGE CAMPSITE RATE 19-20	\$17.75	\$21.79	\$28.29	\$34.59
AVERAGE CAMPSITE RATE 18-19	\$24.81	\$24.99	\$27.35	\$35.95
AVERAGE CAMPSITE RATE 17-18	\$15.23	\$18.44	\$27.05	\$32.35
AVERAGE CAMPSITE RATE 16-17	\$20.66	\$22.89	\$32.14	\$32.19
AVERAGE CAMPSITE RATE 15-16	\$18.61	\$21.15	\$25.44	\$29.99
AVERAGE CAMPSITE RATE 14-15	\$21.96	\$16.79	\$21.83	\$25.71
CAMPSITE OCCUPANCY 2020-21	15.31%	52.03%	60.60%	63.80%
CAMPSITE OCCUPANCY 2019-20	14.30%	44.28%	59.84%	56.90%
CAMPSITE OCCUPANCY 2018-19	19.68%	44.89%	51.26%	48.17%
CAMPSITE OCCUPANCY 2017-18	7.89%	47.35%	50.34%	44.87%
CAMPSITE OCCUPANCY 2016-17	9.09%	45.59%	59.49%	43.46%
CAMPSITE OCCUPANCY 2015-16	6.19%	35.68%	47.98%	40.88%
CAMPSITE OCCUPANCY 2014-15	7.54%	31.08%	50.20%	38.39%
AVERAGE UTILITY COST				
PER RENTED CAMPSITE 20-21	\$5.20	\$2.30	\$5.10	\$5.72
PER RENTED CAMPSITE 19-20	\$6.53	\$2.70	\$4.40	\$5.84
PER RENTED CAMPSITE 18-19	\$4.89	\$3.02	\$5.32	\$6.09
PER RENTED CAMPSITE 17-18	\$11.01	\$3.73	\$5.61	\$6.73
PER RENTED CAMPSITE 16-17	\$7.57	\$3.26	\$4.86	\$6.59
PER RENTED CAMPSITE 15-16	\$5.74	\$3.98	\$3.88	\$6.30
PER RENTED CAMPSITE 14-15	\$9.50	\$4.41	\$4.60	\$5.87
NET PROFIT PER RENTED SITE FY 2019-20	\$22.63	\$21.63	\$27.44	\$29.73
NET PROFIT PER RENTED SITE FY 2019-20	\$17.60	\$18.96	\$22.59	\$26.76
NET PROFIT PER RENTED SITE FY 2018-19	\$15.28	\$17.19	\$19.40	\$23.07
NET PROFIT PER RENTED SITE FY 2017-18	\$22.21	(\$6.02)	\$19.69	\$23.77
NET PROFIT PER RENTED SITE FY 2016-17	\$25.37	\$22.62	\$26.10	\$24.91
NET PROFIT PER RENTED SITE FY 2015-16	\$28.98	\$9.18	\$20.96	\$23.84
NET PROFIT PER RENTED SITE FY 2014-15	\$15.92	\$11.10	\$16.53	\$18.36

** Campsite Rental Total Includes all Camping Revenue from parks not included on this section, Cathedral Caverns, Rickwood Caverns, and Meaher State Parks

STATE PARKS CAMPGROUND OPERATIONS

CASH RECEIPTS AND EXPENDITURES

FISCAL YEAR 2020-21

	GULF	JOE WHEELER	LAKE G-VILLE	LAKE LURLEEN	LAKE LAKEPOINT
% SALARIES TO TOTAL REVENUE FY 20-21	7.69%	131.98%	8.09%	17.94%	10.07%
% SALARIES TO TOTAL REVENUE FY 19-20	9.16%	39.61%	8.76%	19.37%	9.28%
% SALARIES TO TOTAL REVENUE FY 18-19	8.84%	22.56%	10.95%	22.82%	4.17%
% SALARIES TO TOTAL REVENUE FY 17-18	9.47%	22.27%	10.30%	27.66%	7.38%
NUMBER OF UNITS RENTED	133,968	1,371	46,000	12,195	18,813
AVERAGE CAMPSITE RATE 20-21	\$39.46	\$34.67	\$27.28	\$27.38	\$21.69
AVERAGE CAMPSITE RATE 19-20	\$31.90	\$24.17	\$24.75	\$23.49	\$17.26
AVERAGE CAMPSITE RATE 18-19	\$30.21	\$22.90	\$28.55	\$24.32	\$16.06
AVERAGE CAMPSITE RATE 17-18	\$28.57	\$21.43	\$22.99	\$25.40	\$19.76
AVERAGE CAMPSITE RATE 16-17	\$28.36	\$22.90	\$21.31	\$26.49	\$19.20
AVERAGE CAMPSITE RATE 15-16	\$25.79	\$20.02	\$19.08	\$23.93	\$14.42
AVERAGE CAMPSITE RATE 14-15	\$23.69	\$18.43	\$18.84	\$21.41	\$15.72
CAMPSITE OCCUPANCY 2020-21	80.16%	14.69%	39.62%	36.82%	27.20%
CAMPSITE OCCUPANCY 2019-20	77.88%	37.69%	36.20%	41.39%	29.86%
CAMPSITE OCCUPANCY 2018-19	81.26%	42.30%	27.87%	33.99%	20.81%
CAMPSITE OCCUPANCY 2017-18	79.09%	38.33%	26.17%	31.52%	16.85%
CAMPSITE OCCUPANCY 2016-17	73.25%	39.23%	24.98%	37.57%	23.86%
CAMPSITE OCCUPANCY 2015-16	71.93%	38.33%	21.45%	26.93%	19.48%
CAMPSITE OCCUPANCY 2014-15	77.05%	37.22%	20.89%	28.54%	21.41%
AVERAGE UTILITY COST					
PER RENTED CAMPSITE 20-21	\$4.00	\$34.82	\$4.62	\$5.67	\$6.15
PER RENTED CAMPSITE 19-20	\$3.97	\$8.48	\$4.24	\$5.12	\$5.44
PER RENTED CAMPSITE 18-19	\$3.97	\$5.23	\$4.98	\$0.03	\$7.37
PER RENTED CAMPSITE 17-18	\$4.36	\$5.82	\$6.31	\$6.05	\$6.41
PER RENTED CAMPSITE 16-17	\$3.65	\$4.70	\$4.06	\$4.72	\$6.48
PER RENTED CAMPSITE 15-16	\$3.98	\$5.48	\$6.28	\$4.38	\$6.63
PER RENTED CAMPSITE 14-15	\$4.60	\$5.52	\$5.76	\$4.55	\$8.00
NET PROFIT PER RENTED SITE FY 2019-20	\$33.31	(\$49.97)	\$18.91	\$14.93	\$10.90
NET PROFIT PER RENTED SITE FY 2019-20	\$28.33	(\$0.22)	\$19.08	\$12.34	\$9.73
NET PROFIT PER RENTED SITE FY 2018-19	\$24.99	\$9.86	\$15.78	\$18.30	\$12.00
NET PROFIT PER RENTED SITE FY 2017-18	\$25.58	\$9.22	\$12.09	\$7.56	\$9.07
NET PROFIT PER RENTED SITE FY 2016-17	\$24.76	\$12.48	\$16.01	\$11.80	\$14.87
NET PROFIT PER RENTED SITE FY 2015-16	\$21.84	\$7.98	\$9.04	\$8.34	\$7.44
NET PROFIT PER RENTED SITE FY 2014-15	\$14.94	\$4.99	\$13.23	\$9.90	\$5.47

** Campsite Rental Total Includes all Camping Revenue section, Cathedral Caverns, Rickwood Caverns, and M

STATE PARKS CAMPGROUND OPERATIONS

CASH RECEIPTS AND EXPENDITURES

FISCAL YEAR 2020-21

	MONTE SANO	OAK MOUNTAIN	WIND CREEK	FRANK JACKSON	PARK TOTALS
% SALARIES TO TOTAL REVENUE FY 20-21	0.00%	15.00%	9.14%	0.00%	10.42%
% SALARIES TO TOTAL REVENUE FY 19-20	0.00%	16.10%	11.36%	0.00%	11.78%
% SALARIES TO TOTAL REVENUE FY 18-19	0.00%	11.56%	13.98%	0.00%	11.53%
% SALARIES TO TOTAL REVENUE FY 17-18	0.00%	10.89%	13.85%	0.00%	9.65%
NUMBER OF UNITS RENTED	15,384	27,264	76,128	6,084	387,589
AVERAGE CAMPSITE RATE 20-21	\$29.74	\$29.90	\$30.32	\$36.55	\$34.78
AVERAGE CAMPSITE RATE 19-20	\$28.36	\$24.93	\$27.20	\$32.92	\$28.34
AVERAGE CAMPSITE RATE 18-19	\$34.79	\$30.16	\$27.32	\$30.51	\$23.31
AVERAGE CAMPSITE RATE 17-18	\$23.40	\$28.93	\$25.74	\$29.60	\$26.37
AVERAGE CAMPSITE RATE 16-17	\$31.78	\$30.24	\$33.02	\$29.23	\$23.31
AVERAGE CAMPSITE RATE 15-16	\$28.72	\$29.00	\$25.75	\$29.03	\$23.00
AVERAGE CAMPSITE RATE 14-15	\$23.71	\$26.10	\$22.38	\$22.82	\$22.75
CAMPSITE OCCUPANCY 2020-21	47.49%	51.66%	35.69%	52.23%	48.83%
CAMPSITE OCCUPANCY 2019-20	37.93%	48.45%	32.65%	53.42%	46.83%
CAMPSITE OCCUPANCY 2018-19	37.93%	41.39%	26.66%	49.91%	43.14%
CAMPSITE OCCUPANCY 2017-18	27.89%	38.01%	25.63%	57.87%	40.90%
CAMPSITE OCCUPANCY 2016-17	25.60%	37.61%	31.00%	55.32%	40.95%
CAMPSITE OCCUPANCY 2015-16	24.59%	38.94%	24.94%	55.08%	37.14%
CAMPSITE OCCUPANCY 2014-15	21.46%	33.26%	24.45%	45.84%	32.92%
AVERAGE UTILITY COST					
PER RENTED CAMPSITE 20-21	\$4.06	\$4.44	\$5.85	\$8.17	\$4.85
PER RENTED CAMPSITE 19-20	\$3.85	\$4.63	\$7.08	\$9.01	\$4.88
PER RENTED CAMPSITE 18-19	\$4.62	\$5.48	\$8.54	\$8.91	\$5.15
PER RENTED CAMPSITE 17-18	\$0.03	\$6.55	\$8.23	\$9.37	\$5.61
PER RENTED CAMPSITE 16-17	\$4.53	\$5.27	\$7.81	\$6.99	\$4.89
PER RENTED CAMPSITE 15-16	\$5.91	\$5.13	\$6.47	\$8.09	\$4.99
PER RENTED CAMPSITE 14-15	\$6.10	\$5.79	\$6.58	\$6.43	\$5.45
NET PROFIT PER RENTED SITE FY 2019-20	\$31.58	\$25.07	\$19.22	\$33.66	\$25.29
NET PROFIT PER RENTED SITE FY 2019-20	\$27.76	\$15.58	\$17.06	\$28.44	\$21.71
NET PROFIT PER RENTED SITE FY 2018-19	\$17.77	\$21.12	\$12.89	\$21.74	\$19.72
NET PROFIT PER RENTED SITE FY 2017-18	\$27.13	\$19.32	\$13.76	\$23.63	\$19.02
NET PROFIT PER RENTED SITE FY 2016-17	\$28.61	\$21.10	\$21.65	\$23.90	\$21.93
NET PROFIT PER RENTED SITE FY 2015-16	\$22.44	\$17.38	\$15.92	\$21.15	\$17.32
NET PROFIT PER RENTED SITE FY 2014-15	\$15.03	\$17.27	\$11.29	\$13.48	\$13.08

** Campsite Rental Total Includes all Camping Revenue section, Cathedral Caverns, Rickwood Caverns, and M

**STATE PARKS CABIN OPERATIONS
CASH RECEIPTS AND EXPENDITURES
FISCAL YEAR 2020-21**

	CHEAHA LODGE	CHEWACLA	DESOTO LODGE	JOE WHEELER
COTTAGE RENTALS	577,215	123,805	717,140	427,681
GROUP LODGE	118,426			
SR. CITIZEN DISCOUNTS				
GUEST LEDGER				
ADVANCED DEP (ACTUAL)				(1,896)
ACCTS. REC. (ACTUAL)				
OTHER INCOME	32,938			10,516
GUEST SERVICE CHARGE				16,508
NET OTHER INCOME	728,579	123,805	717,140	452,809
GROSS INCOME	728,579	123,805	717,140	452,809
BUSINESS REVENUE	728,579	123,805	717,140	454,705
OPERATING EXPENSES:				
PERSONNEL	82,898	64,435	134,735	80,235
BENEFITS	46,414	19,302	64,015	20,271
REPAIR & MAINTENANCE	8,233	2,087	11,269	5,439
RENTALS & LEASES				
UTILITIES	60,945	16,458	50,265	51,361
PROFESSIONAL SERVICES	4,738	1,663	2,388	8,781
SUPPLIES	19,820	4,950	12,548	5,125
TRANS. EQ. OPERATIONS	1,984	781	2,088	642
AWARDS, EQUIP	871	750	8,762	0
OTHER OPERATING COSTS	0	0		0
TOTAL OPERATING EXPENSE	225,903	110,426	286,069	171,854
NET PROFIT (LOSS) OPERATIONS	502,676	13,379	431,072	280,955
% NET PROFIT TO TOTAL REVENUE	68.99%	10.81%	60.11%	62.05%
NET PROFIT(LOSS) BUSINESS	502,676	13,379	431,072	282,851
% NET PROFIT BUSINESS TO TOTAL BUSINESS REVENUE	68.99%	10.81%	60.11%	62.21%
=====				
% SALARIES TO TOTAL REVENUE FY 2020-21	11.38%	52.05%	18.79%	17.72%
% SALARIES TO TOTAL REVENUE FY 2019-20	15.38%	55.60%	24.90%	21.16%
% SALARIES TO TOTAL REVENUE FY 2018-19	13.75%	50.02%	28.88%	21.69%
% SALARIES TO TOTAL REVENUE FY 2017-18	20.61%	44.84%	22.04%	23.01%
% SALARIES TO TOTAL REVENUE FY 2016-17	20.43%	41.06%	20.19%	19.78%
% SALARIES TO TOTAL REVENUE FY 2015-16	17.72%	40.25%	19.76%	19.50%
% SALARIES TO TOTAL REVENUE FY 2014-15	18.43%	18.52%	15.63%	20.80%
NUMBER OF UNITS RENTED	4,259	1,037	5,208	4,605
AVERAGE CABIN RATE	\$ 135.53	\$ 119.39	\$ 137.70	\$ 92.87
AVERAGE CABIN RATE FY 19-20	\$ 145.71	\$ 118.06	\$ 137.55	\$ 90.01
AVERAGE CABIN RATE FY 18-19	\$ 127.94	\$ 119.15	\$ 131.34	\$ 90.12
AVERAGE CABIN RATE FY 17-18	\$ 126.94	\$ 124.93	\$ 131.70	\$ 87.79
AVERAGE CABIN RATE FY 16-17	\$ 119.94	\$ 128.78	\$ 128.55	\$ 99.03
AVERAGE CABIN RATE FY 15-16	\$ 135.67	\$ 129.78	\$ 125.83	\$ 91.03
AVERAGE CABIN RATE FY 14-15	\$ 125.08	\$ 102.93	\$ 115.26	\$ 79.87

**STATE PARKS CABIN OPERATIONS
CASH RECEIPTS AND EXPENDITURES
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	JOE WHEELER COTTAGES	LAKE GUNTERSVILLE	LAKEPOINT LODGE
COTTAGE RENTALS	438,926	1,027,522	582,253
GROUP LODGE			
SR. CITIZEN DISCOUNTS			
GUEST LEDGER	(2,655)		
ADVANCED DEP (ACTUAL)	4,688		
ACCTS. REC. (ACTUAL)	(540)		
OTHER INCOME	2,762		
GUEST SERVICE CHARGE	0		
NET OTHER INCOME	443,181	1,027,522	582,253
GROSS INCOME	443,181	1,027,522	582,253
BUSINESS REVENUE	441,688	1,027,522	582,253
OPERATING EXPENSES:			
PERSONNEL	5,286	115,568	75,448
BENEFITS	0	42,591	40,921
REPAIR & MAINTENANCE	1,112	2,025	5,510
RENTALS & LEASES		400	
UTILITIES	30,217	272,534	63,635
PROFESSIONAL SERVICES	12,809	8,211	3,235
SUPPLIES	11,709	41,632	20,032
TRANS. EQ. OPERATIONS	507	(1,296)	373
AWARDS, EQUIP	277	6,203	1,254
OTHER OPERATING COSTS		0	0
TOTAL OPERATING EXPENSE	61,918	487,869	210,408
NET PROFIT (LOSS) OPERATIONS	381,263	539,653	371,845
% NET PROFIT TO TOTAL REVENUE	86.03%	52.52%	63.86%
NET PROFIT(LOSS) BUSINESS	379,770	539,653	371,845
% NET PROFIT BUSINESS TO TOTAL BUSINESS REVENUE	85.98%	52.52%	63.86%
=====			
% SALARIES TO TOTAL REVENUE FY 2020-21	1.19%	11.25%	12.96%
% SALARIES TO TOTAL REVENUE FY 2019-20	1.25%	11.40%	15.21%
% SALARIES TO TOTAL REVENUE FY 2018-19	1.30%	11.71%	14.93%
% SALARIES TO TOTAL REVENUE FY 2017-18	2.05%	12.68%	8.74%
% SALARIES TO TOTAL REVENUE FY 2016-17	2.10%	12.80%	10.92%
% SALARIES TO TOTAL REVENUE FY 2015-16	2.02%	14.55%	9.36%
% SALARIES TO TOTAL REVENUE FY 2014-15	0.00%	18.15%	8.07%
NUMBER OF UNITS RENTED	2,103	6,329	4,115
AVERAGE CABIN RATE	\$ 208.71	\$ 162.35	\$ 141.50
AVERAGE CABIN RATE FY 19-20	\$ 205.87	\$ 165.33	\$ 121.19
AVERAGE CABIN RATE FY 18-19	\$ 207.31	\$ 149.56	\$ 102.33
AVERAGE CABIN RATE FY 17-18	\$ 162.45	\$ 126.96	\$ 113.35
AVERAGE CABIN RATE FY 16-17	\$ 170.04	\$ 154.16	\$ 112.17
AVERAGE CABIN RATE FY 15-16	\$ 151.95	\$ 173.34	\$ 130.96
AVERAGE CABIN RATE FY 14-15	\$ 170.83	\$ 127.26	\$ 86.28

**STATE PARKS CABIN OPERATIONS
CASH RECEIPTS AND EXPENDITURES
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	MONTE SANO	OAK MOUNTAIN	WIND CREEK	CABIN TOTALS
COTTAGE RENTALS	350,787	355,388	165,274	4,765,992
GROUP LODGE				118,426
SR. CITIZEN DISCOUNTS				0
GUEST LEDGER				(2,655)
ADVANCED DEP (ACTUAL)	2,859		(14,453)	(8,801)
ACCTS. REC. (ACTUAL)				(540)
OTHER INCOME	(55)	8,379	5,479	60,019
GUEST SERVICE CHARGE	28,066		6,496	51,071
NET OTHER INCOME	381,657	363,767	162,796	4,983,511
GROSS INCOME	381,657	363,767	162,796	4,983,511
BUSINESS REVENUE	378,798	363,767	177,249	4,995,507
OPERATING EXPENSES:				
PERSONNEL	16,713	95,102	88,454	758,874
BENEFITS	14,806	48,557	48,218	345,094
REPAIR & MAINTENANCE	5,386	9,823	3,289	54,174
RENTALS & LEASES	20,855	0		21,255
UTILITIES	36,426	58,607	5,442	645,890
PROFESSIONAL SERVICES	3,328	1,385	5,280	51,818
SUPPLIES	6,490	18,414	6,282	147,001
TRANS. EQ. OPERATIONS		1,187	23,798	30,063
AWARDS, EQUIP	0	8,748	2,970	29,836
OTHER OPERATING COSTS				0
TOTAL OPERATING EXPENSE	104,004	241,823	183,733	2,084,006
NET PROFIT (LOSS) OPERATIONS	277,654	121,944	(20,936)	2,899,505
% NET PROFIT TO TOTAL REVENUE	72.75%	33.52%	-12.86%	58.18%
NET PROFIT(LOSS) BUSINESS	274,795	121,944	(6,484)	2,911,501
% NET PROFIT BUSINESS TO TOTAL BUSINESS REVENUE	72.54%	33.52%	-3.66%	58.28%
=====				
% SALARIES TO TOTAL REVENUE FY 2020-21	4.38%	26.14%	54.33%	15.23%
% SALARIES TO TOTAL REVENUE FY 2019-20	6.56%	30.39%	35.03%	14.14%
% SALARIES TO TOTAL REVENUE FY 2018-19	7.31%	32.38%	37.49%	13.85%
% SALARIES TO TOTAL REVENUE FY 2017-18	19.15%	40.99%	47.97%	19.24%
% SALARIES TO TOTAL REVENUE FY 2016-17	15.78%	35.25%	34.67%	17.97%
% SALARIES TO TOTAL REVENUE FY 2015-16	25.82%	30.63%	32.66%	17.93%
% SALARIES TO TOTAL REVENUE FY 2014-15	4.67%	32.79%	34.06%	15.56%
NUMBER OF UNITS RENTED	3,019	2,786	1,874	35,335
AVERAGE CABIN RATE	\$ 116.19	\$ 127.56	\$ 88.19	\$ 133.00
AVERAGE CABIN RATE FY 19-20	\$ 115.26	\$ 131.40	\$ 88.35	\$ 116.59
AVERAGE CABIN RATE FY 18-19	\$ 106.93	\$ 142.65	\$ 90.04	\$ 116.59
AVERAGE CABIN RATE FY 17-18	\$ 105.06	\$ 126.56	\$ 87.67	\$ 123.28
AVERAGE CABIN RATE FY 16-17	\$ 109.02	\$ 119.33	\$ 83.96	\$ 126.41
AVERAGE CABIN RATE FY 15-16	\$ 99.69	\$ 91.82	\$ 157.59	\$ 128.77
AVERAGE CABIN RATE FY 14-15	\$ 99.16	\$ 110.18	\$ 81.81	\$ 110.40

**STATE PARKS CABIN OPERATIONS
CASH RECEIPTS AND EXPENDITURES
FISCAL YEAR 2020-21**

	CHEAHA LODGE	CHEWACLA	DESOTO LODGE	JOE WHEELER
CABIN OCCUPANCY 2020-21	73.13%	47.48%	59.62%	44.95%
CABIN OCCUPANCY 2019-20	65.85%	48.88%	45.24%	39.34%
CABIN OCCUPANCY 2018-19	59.75%	50.87%	41.87%	50.55%
CABIN OCCUPANCY 2017-18	65.87%	52.34%	44.68%	51.43%
CABIN OCCUPANCY 2016-17	70.28%	53.85%	49.05%	51.43%
CABIN OCCUPANCY 2015-16	65.32%	52.52%	47.74%	51.47%
CABIN OCCUPANCY 2014-15	65.28%	53.98%	55.35%	48.14%
AVERAGE UTILITY COST	\$14.31	\$15.87	\$9.65	\$11.15
NET PROFIT PER RENTED CABIN FY 2020-21	\$118.03	\$12.90	\$82.77	\$61.01
NET PROFIT PER RENTED CABIN FY 2019-20	\$101.38	\$8.59	\$53.57	\$53.26
NET PROFIT PER RENTED CABIN FY 2018-19	\$120.68	\$19.82	\$37.97	\$50.96
NET PROFIT PER RENTED CABIN FY 2017-18	\$91.16	\$13.72	\$68.83	\$38.32
NET PROFIT PER RENTED CABIN FY 2016-17	\$72.05	\$33.61	\$70.02	\$56.71
NET PROFIT PER RENTED CABIN FY 2015-16	\$76.99	\$28.29	\$70.58	\$48.75
NET PROFIT PER RENTED CABIN FY 2014-15	\$74.16	\$35.15	\$64.53	\$40.75
NET PROFIT PER RENTED CABIN FY 2013-14	\$89.23	\$42.89	\$79.98	\$39.90
NET PROFIT PER RENTED CABIN FY 2012-13	\$78.80	\$36.48	\$62.65	\$38.71
NUMBER OF RENTALS 2020-21	4,259	1,037	5,208	4,605
NUMBER OF RENTALS 2019-20	3,480	1,088	4,028	3,892
NUMBER OF RENTALS 2018-19	3,480	1,111	3,658	3,886
NUMBER OF RENTALS 2017-18	3,836	1,143	3,903	3,527
NUMBER OF RENTALS 2016-17	4,093	1,147	4,196	3,725
NUMBER OF RENTALS 2015-16	3,804	1,147	4,084	4,477
NUMBER OF RENTALS 2014-15	3,802	1,179	4,735	4,573
NUMBER OF RENTALS 2013-14	3,486	1,066	5,018	4,167
NUMBER OF RENTALS 2012-13	3,662	1,014	4,432	4,221
AVERAGE RECEIPT PER CABIN RENTED 20-21	171.07	119.39	137.70	98.33
AVERAGE RECEIPT PER CABIN RENTED 19-20	163.06	104.30	138.37	97.42
AVERAGE RECEIPT PER CABIN RENTED 18-19	182.37	113.54	131.34	95.19
AVERAGE RECEIPT PER CABIN RENTED 17-18	162.98	120.58	134.51	97.38
AVERAGE RECEIPT PER CABIN RENTED 16-17	136.13	124.50	128.74	103.05
AVERAGE RECEIPT PER CABIN RENTED 15-16	120.91	145.04	117.42	95.64
AVERAGE RECEIPT PER CABIN RENTED 14-15	142.44	115.40	114.56	92.95
AVERAGE RECEIPT PER CABIN RENTED 13-14	155.41	109.63	117.89	97.54
AVERAGE RECEIPT PER CABIN RENTED 12-13	139.81	101.98	104.80	89.19

**STATE PARKS CABIN OPERATIONS
CASH RECEIPTS AND EXPENDITURES
FISCAL YEAR 2020-21**

	JOE WHEELER COTTAGES	LAKE GUNTERSVILLE	LAKEPOINT LODGE
CABIN OCCUPANCY 2020-21	57.62%	49.68%	28.99%
CABIN OCCUPANCY 2019-20	49.32%	42.16%	32.31%
CABIN OCCUPANCY 2018-19	46.96%	46.17%	39.91%
CABIN OCCUPANCY 2017-18	48.46%	53.21%	40.19%
CABIN OCCUPANCY 2016-17	63.42%	51.43%	44.73%
CABIN OCCUPANCY 2015-16	56.68%	51.47%	41.36%
CABIN OCCUPANCY 2014-15	52.79%	50.04%	49.25%
AVERAGE UTILITY COST	\$14.37	\$43.06	\$15.46
NET PROFIT PER RENTED CABIN FY 2020-21	\$181.29	\$85.27	\$90.36
NET PROFIT PER RENTED CABIN FY 2019-20	\$157.00	\$88.77	\$75.22
NET PROFIT PER RENTED CABIN FY 2018-19	\$156.31	\$78.64	\$63.99
NET PROFIT PER RENTED CABIN FY 2017-18	\$161.47	\$56.61	\$82.50
NET PROFIT PER RENTED CABIN FY 2016-17	\$139.02	\$94.22	\$73.55
NET PROFIT PER RENTED CABIN FY 2015-16	\$150.36	\$53.36	\$67.41
NET PROFIT PER RENTED CABIN FY 2014-15	\$152.59	\$43.60	\$58.94
NET PROFIT PER RENTED CABIN FY 2013-14	\$185.61	\$81.88	\$74.16
NET PROFIT PER RENTED CABIN FY 2012-13	\$124.28	\$78.33	\$55.96
NUMBER OF RENTALS 2020-21	2,103	6,329	4,115
NUMBER OF RENTALS 2019-20	1,800	5,474	4,675
NUMBER OF RENTALS 2018-19	1,714	5,882	5,665
NUMBER OF RENTALS 2017-18	1,769	6,779	5,705
NUMBER OF RENTALS 2016-17	2,315	6,040	5,771
NUMBER OF RENTALS 2015-16	2,069	6,557	5,871
NUMBER OF RENTALS 2014-15	1,927	6,375	6,992
NUMBER OF RENTALS 2013-14	2,149	6,412	7,084
NUMBER OF RENTALS 2012-13	2,014	6,601	6,705
AVERAGE RECEIPT PER CABIN RENTED 20-21	210.74	162.35	141.50
AVERAGE RECEIPT PER CABIN RENTED 19-20	208.23	164.97	121.67
AVERAGE RECEIPT PER CABIN RENTED 18-19	210.11	149.56	102.33
AVERAGE RECEIPT PER CABIN RENTED 17-18	209.86	126.96	113.63
AVERAGE RECEIPT PER CABIN RENTED 16-17	162.42	155.08	111.59
AVERAGE RECEIPT PER CABIN RENTED 15-16	159.71	173.34	132.06
AVERAGE RECEIPT PER CABIN RENTED 14-15	177.24	127.40	86.28
AVERAGE RECEIPT PER CABIN RENTED 13-14	207.27	139.55	100.71
AVERAGE RECEIPT PER CABIN RENTED 12-13	156.91	121.60	90.41

**STATE PARKS CABIN OPERATIONS
CASH RECEIPTS AND EXPENDITURES
FISCAL YEAR 2020-21**

	MONTE SANO	OAK MOUNTAIN	WIND CREEK	CABIN TOTALS
CABIN OCCUPANCY 2020-21	59.24%	76.54%	73.55%	49.73%
CABIN OCCUPANCY 2019-20	48.81%	63.48%	63.19%	45.56%
CABIN OCCUPANCY 2018-19	48.23%	56.79%	58.63%	46.97%
CABIN OCCUPANCY 2017-18	48.43%	56.98%	59.22%	53.96%
CABIN OCCUPANCY 2016-17	47.04%	60.47%	59.42%	55.11%
CABIN OCCUPANCY 2015-16	49.51%	45.08%	54.79%	49.64%
CABIN OCCUPANCY 2014-15	42.41%	62.83%	56.04%	53.45%
AVERAGE UTILITY COST	\$12.07	\$21.04	\$2.90	\$18.28
NET PROFIT PER RENTED CABIN FY 2020-21	\$91.97	\$43.77	(\$11.17)	\$82.40
NET PROFIT PER RENTED CABIN FY 2019-20	\$87.86	\$33.34	\$29.18	\$95.36
NET PROFIT PER RENTED CABIN FY 2018-19	\$77.20	\$28.62	\$25.13	\$96.57
NET PROFIT PER RENTED CABIN FY 2017-18	\$47.14	\$13.96	\$9.30	\$77.87
NET PROFIT PER RENTED CABIN FY 2016-17	\$71.18	\$30.70	\$30.44	\$79.68
NET PROFIT PER RENTED CABIN FY 2015-16	\$33.90	\$34.96	\$29.50	\$73.97
NET PROFIT PER RENTED CABIN FY 2014-15	\$71.40	\$15.94	\$25.23	\$58.78
NET PROFIT PER RENTED CABIN FY 2013-14	\$69.64	\$19.04	\$35.45	\$72.20
NET PROFIT PER RENTED CABIN FY 2012-13	\$61.48	\$39.99	\$53.13	\$63.01
NUMBER OF RENTALS 2020-21	3,019	2,786	1,874	35,335
NUMBER OF RENTALS 2019-20	2,535	2,355	1,641	37,605
NUMBER OF RENTALS 2018-19	2,458	2,067	1,494	38,256
NUMBER OF RENTALS 2017-18	2,468	2,074	1,509	39,356
NUMBER OF RENTALS 2016-17	2,397	2,201	1,514	39,603
NUMBER OF RENTALS 2015-16	2,523	1,641	1,396	40,436
NUMBER OF RENTALS 2014-15	2,161	2,287	1,428	44,244
NUMBER OF RENTALS 2013-14	2,588	2,491	1,638	45,540
NUMBER OF RENTALS 2012-13	2,227	2,432	1,345	43,300
AVERAGE RECEIPT PER CABIN RENTED 20-21	126.42	130.57	86.87	141.04
AVERAGE RECEIPT PER CABIN RENTED 19-20	126.95	133.88	95.79	151.14
AVERAGE RECEIPT PER CABIN RENTED 18-19	117.51	143.17	98.29	151.73
AVERAGE RECEIPT PER CABIN RENTED 17-18	108.46	134.41	93.93	143.45
AVERAGE RECEIPT PER CABIN RENTED 16-17	117.35	129.64	91.40	94.74
AVERAGE RECEIPT PER CABIN RENTED 15-16	100.17	90.95	167.87	94.74
AVERAGE RECEIPT PER CABIN RENTED 14-15	107.09	134.78	87.25	132.51
AVERAGE RECEIPT PER CABIN RENTED 13-14	101.28	128.80	78.32	132.51
AVERAGE RECEIPT PER CABIN RENTED 12-13	96.49	123.19	83.55	114.79

STATE PARKS GOLF COURSE OPERATION
FISCAL YEAR 2020-21

OPERATIONS - THROUGH SEPTEMBER 2021

OPERATING INCOME	OAK MOUNTAIN	LAKE GUNTERSVILLE	JOE WHEELER	TOTALS
PRO SHOP SALES	\$204,258	\$53,741	\$86,933	\$344,933
COST OF SALES	\$103,783.20	\$37,119	\$46,643	\$187,546
COST % 2019-2020	50.81%	69.07%	53.65%	54.37%
COST % 2019-2020	55.52%	71.11%	69.38%	60.77%
COST % 2018-2019	57.45%	73.86%	57.01%	37.61%
COST % 2017-2018	51.44%	53.02%	52.47%	39.46%
COST % 2016-2017	51.92%	58.51%	53.98%	50.29%
COST % 2015-2016	55.69%	78.43%	51.83%	61.98%
COST % 2014-2015	55.37%	93.90%	58.22%	50.32%
POWER CART RENTALS	404,474	82,779	230,848	718,101
MEMBERSHIP		0	0	0
GREEN FEES	688,814	294,394	323,281	1,306,489
SENIOR CITIZEN DISCOUNT	0	0	0	0
DRIVING RANGE	49,341	21,426	24,718	95,485
MISC. INCOME	(174)	77,407	5,263	82,496
NET OTHER INCOME	1,142,454	476,006	584,110	2,202,570
GROSS INCOME	1,346,713	529,747	671,043	2,547,503
NET GROSS INCOME (G.I. less COS)	1,242,929	492,628	624,400	2,359,957
OPERATING EXPENSE				
SALARIES	\$173,564.49	\$93,922.68	61,852	329,339
BENEFITS	\$57,417.26	\$44,636.46	35,267	137,320
REPAIR & MAINTENANCE	\$2,131.42	\$30.36	1,487	3,649
RENTALS & LEASES	0	0		0
UTILITIES & COMMUNICATIONS	\$51,402.96	\$53,094.61	23,502	128,000
SUPPLIES	\$7,466.32	\$1,566.17	2,589	11,622
EQUIPMENT	\$54,762.60	\$1,859.94	0	56,623
OTHER OPERATING COST	\$7,481.52	\$2,363.88	4,640	14,486
TOTAL OPERATING EXPENSES	354,227	197,474	129,338	681,038
GROSS PROFIT	888,703	295,154	495,062	1,678,918
COURSE MAINTENANCE	579,710	197,060	319,956	1,096,726
NET PROFIT FROM OPERATIONS	308,993	98,094	175,106	582,192
NET PROFIT FY 2019-20	553,082	59,256	(81,764)	530,574
NET PROFIT FY 2018-19	346,647	(102,276)	(298,263)	(53,892)
NET PROFIT FY 2017-18	219,181	(188,009)	(181,536)	(150,364)
NET PROFIT FY 2016-17	370,002	(137,564)	(63,785)	168,653
NET PROFIT FY 2015-16	174,273	(136,188)	(66,536)	(28,451)
NET PROFIT FY 2014-15	260,737	(175,110)	72,629	215,227
NET PROFIT FY 2013-14	323,957	(168,980)	-136,644	18,333
PRO SHOP RESALE				
AVERAGE MARK-UP %	96.81%	44.78%	86.38%	83.92%
TURNOVER RATE	8.20	3.49	6.59	6.18
BEGINNING INVENTORY	11,233	12,516	5,109	28,858
ENDING INVENTORY	14,068	8,765	9,036	31,869
NUMBER OF ROUNDS	31,928	11,387	17,042	60,357

STATE PARKS GOLF COURSE OPERATION
FISCAL YEAR 2020-21

OPERATIONS - THROUGH SEPTEMBER 2021

OPERATING INCOME	OAK MOUNTAIN	LAKE GUNTERSVILLE	JOE WHEELER	TOTALS
AVG. RECEIPT PER ROUND FY 21	\$48.58	\$51.24	\$44.48	\$47.92
AVG. RECEIPT PER ROUND FY 20	\$43.36	\$52.03	\$33.67	\$42.19
AVG. RECEIPT PER ROUND FY 19	\$45.10	\$42.04	\$32.93	\$41.65
AVG. RECEIPT PER ROUND FY 18	\$40.54	\$41.19	\$31.18	\$40.27
AVG. RECEIPT PER ROUND FY 17	\$44.59	\$34.13	\$29.89	\$39.99
AVG. RECEIPT PER ROUND FY 16	\$45.43	\$49.78	\$42.11	\$45.31
AVG. RECEIPT PER ROUND FY 15	\$41.84	\$35.26	\$28.16	\$37.63
AVG. RECEIPT PER ROUND FY 14	\$40.70	\$34.45	\$28.35	\$38.21
AVG. RECEIPT PER ROUND FY 13	\$40.09	\$39.35	\$31.95	\$40.14
AVG. RECEIPT PER ROUND FY 12	\$36.47	\$39.20	\$31.00	\$36.66
AVG. RECEIPT PER ROUND FY 11	\$35.59	\$39.01	\$32.24	\$38.06
NUMBER ROUNDS OF GOLF 20-21	31,928	11,387	17,042	60,357
NUMBER ROUNDS OF GOLF 19-20	37,673	10,429	17,220	65,322
NUMBER ROUNDS OF GOLF 18-19	24,999	8,702	10,341	46,278
NUMBER ROUNDS OF GOLF 17-18	25,618	9,038	14,605	66,016
NUMBER ROUNDS OF GOLF 16-17	24,086	10,389	14,186	67,632
NUMBER ROUNDS OF GOLF 15-16	25,789	9,478	14,532	48
NUMBER ROUNDS OF GOLF 14-15	23,172	10,049	14,119	78,958
NUMBER ROUNDS OF GOLF 13-14	25,528	11,095	9,334	79,786
NUMBER ROUNDS OF GOLF 12-13	23,487	9,334	14,577	77,689
NUMBER ROUNDS OF GOLF 11-12	25,842	9,219	15,860	91,608
NUMBER ROUNDS OF GOLF 10-11	26,413	8,105	13,717	88,262
% NET PROFIT TO TOTAL REV	22.94%	18.52%	26.09%	22.85%
PROFIT PER ROUND FY 2021	\$12.10	\$8.84	\$18.76	\$7.30
PROFIT PER ROUND FY 2020	\$21.67	\$5.34	(\$8.76)	\$6.65
PROFIT PER ROUND FY 2019	\$13.58	(\$9.22)	(\$31.95)	(\$7.28)
PROFIT PER ROUND FY 2018	\$8.59	(\$16.95)	(\$19.45)	(\$6.11)
PROFIT PER ROUND FY 2017	\$14.49	(\$12.40)	(\$6.83)	(\$0.59)
PROFIT PER ROUND FY 2016	\$15.75	(\$14.74)	(\$4.38)	\$2.17
PROFIT PER ROUND FY 2015	\$10.21	(\$15.78)	\$7.78	\$2.70
PROFIT PER ROUND FY 2014	\$12.69	(\$2.13)	(\$14.64)	\$1.15
PROFIT PER ROUND FY 2013	\$9.85	(\$18.22)	(\$0.96)	(\$0.24)
PROFIT PER ROUND FY 2012	\$9.54	(\$21.07)	\$0.51	\$1.57
PROFIT PER ROUND FY 2011	\$5.80	(\$26.97)	(\$1.79)	\$1.20
%SALARIES TO GROSS PROFIT	19.53%	31.82%	12.49%	19.62%

All historcal data Totals includes those facilities that are closed now.

	OAK MOUNTAIN	LAKE GUNTERSVILLE	JOE WHEELER	TOTALS
COURSE MAINTENANCE				
PERSONNEL COSTS	\$230,244.30	\$82,895.55	\$144,313.55	\$457,453
EMPLOYEE BENEFITS	\$127,247.54	\$43,865.25	\$74,942.99	\$246,056
REPAIRS AND MAINTENANCE	\$7,486.15	\$7,636.83	\$3,195.71	\$18,319
RENTALS AND LEASES	\$218.00	\$1,158.00	\$2,844.00	\$4,220
UTILITIES	\$22,453.92	\$7,640.49	\$12,072.02	\$42,166
PROFESSIONAL SERVICES	\$815.00	\$513.38	\$1,044.68	\$2,373
SUPPLIES	\$38,244.18	\$43,615.15	\$64,968.26	\$146,828
TRANS EQUIPMENT OPERS.	\$31,169.59	\$8,676.35	\$16,232.28	\$56,078
EQUIPMENT PURCHASES	\$121,831.56	\$1,058.57	\$342.83	\$123,233
OTHER COSTS			\$0	\$0
TOTAL	\$579,710	\$197,060	\$319,956	\$1,096,726

**ALABAMA STATE PARKS
LODGE FOOD AND BEVERAGE OPERATION
FISCAL YEAR 2020-21**

OPERATING INCOME	LAKE		
	GUNTERSVILLE	LAKEPOINT	CHEAHA
TOTAL SALES	\$818,747	\$455,389	\$310,131
COST OF SALES	\$353,755	\$203,323	\$127,478
COST % FY 2020-21	43.21%	44.65%	41.10%
COST % FY 2019-20	38.44%	39.10%	57.08%
COST % FY 2018-19	49.05%	30.46%	61.94%
COST % FY 2017-18	54.19%	37.84%	60.44%
COST % FY 2016-17	42.61%	32.80%	41.81%
TRANSFERS		(165)	(44)
MEETING ROOM RENTALS	92,077	31,415	14,150
OTHER RENTALS	15,179	0	
BANQUET SERVICE CHARGE	42,741	18,749	(82)
SALES TAXES (LESS PAYABLES)	762	275	56
TIPS, SOCIAL SECURITY, FED. TAXES	14,580	5,985	(66)
MISCELLANEOUS INCOME	1,418	4,528	(3,524)
NET OTHER INCOME	166,756	60,787	10,490
GROSS INCOME	985,504	516,176	320,621
NET GROSS INCOME (G.I. less COS)	631,748	312,854	193,143
OPERATING EXPENSE	1.89	1.10	3.22
SALARIES	406,209	333,273	67,270
EMPLOYEE BENEFITS	116,079	137,344	32,175
REPAIR AND MAINTENANCE	23,856	3,398	4,488
RENTAL AND LEASES	0	0	355
UTILITIES	207,383	627	40,397
PROFESSIONAL SERVICES	9,798	2,725	4,537
SUPPLIES	66,091	19,584	26,438
EQUIPMENT	4,707	(773)	128
EMPLOYEE MEALS - ALL	29,209	21,917	
OTHER OPERATING COST	0	0	0
TOTAL OPERATING EXPENSE	863,331	518,095	175,788
GROSS PROFIT (LOSS)	(231,582)	(205,242)	17,355
GROSS PROFIT (LOSS) FY 2019-20	(202,440)	(240,304)	(104,436)
GROSS PROFIT (LOSS) FY 2018-19	(254,688)	152,585	(204,316)
GROSS PROFIT (LOSS) FY 2017-18	(161,064)	28,001	(235,397)
NET PROFIT FROM OPERATIONS	(231,582)	(205,242)	17,355
NUMBER OF GUESTS 20-21	55,107	39,508	23,148
NUMBER OF GUESTS 19-20	64,433	42,241	26,291
NUMBER OF GUESTS 18-19	89,885	65,884	36,130
NUMBER OF GUESTS 17-18	104,156	65,863	39,014
AVERAGE FOOD & BEVERAGE:			
SALES PER GUEST FY 20-21	\$14.86	\$11.53	\$13.40
SALES PER GUEST FY 19-20	\$14.57	\$12.31	\$10.45
SALES PER GUEST FY 18-19	\$16.97	\$15.57	\$11.26
SALES PER GUEST FY 17-18	\$15.97	\$13.79	\$9.92
% SALARIES TO TOTAL REVENUE	41.22%	64.57%	20.98%
% NET PROFIT (LOSS) TO TOTAL REV.	-12.84%	-21.12%	2.75%
NET PROFIT (LOSS) PER GUEST	(1.65)	(4.96)	0.50

**ALABAMA STATE PARKS
LODGE FOOD AND BEVERAGE OPERATION
FISCAL YEAR 2020-21**

OPERATIONS - THROUGH SEPTEMBER 2021

OPERATING INCOME	DESOTO	JOE WHEELER	FY 20-21 TOTAL	FY 19-20 TOTAL
TOTAL SALES	\$149,546	\$501,996	\$2,235,809	\$2,466,982
COST OF SALES	\$81,320	\$255,508	\$1,021,384	\$1,079,761
COST % FY 2020-21	54.38%	50.90%	45.68%	
COST % FY 2019-20	47.01%	49.57%	43.77%	43.77%
COST % FY 2018-19	50.36%	48.44%	45.54%	45.54%
COST % FY 2017-18	45.72%	44.53%	48.75%	48.75%
COST % FY 2016-17	42.54%	38.85%	39.62%	39.62%
TRANSFERS			(209)	(3,294)
MEETING ROOM RENTALS	3,338	21,351	162,331	185,725
OTHER RENTALS		1,040	16,219	22,334
BANQUET SERVICE CHARGE		7,275	68,683	90,346
SALES TAXES (LESS PAYABLES)	(146)	236	1,182	(2,200)
TIPS, SOCIAL SECURITY, FED. TAXES	2,939	8,355	31,794	36,870
MISCELLANEOUS INCOME	(69)	210	2,564	7,117
NET OTHER INCOME	6,062	38,466	282,563	336,898
GROSS INCOME	155,608	540,463	2,518,372	2,803,880
NET GROSS INCOME (G.I. less COS)	74,288	284,954	1,496,988	1,724,119
OPERATING EXPENSE	1.36	1.49	1.60	1.81
SALARIES	91,433	233,687	1,131,872	1,449,299
EMPLOYEE BENEFITS	23,346	129,651	438,593	508,117
REPAIR AND MAINTENANCE	9,294	2,547	43,584	32,780
RENTAL AND LEASES	0	479	835	4,808
UTILITIES	18,860	104,278	371,545	336,013
PROFESSIONAL SERVICES	4,085	11,844	32,989	28,710
SUPPLIES	10,319	34,875	157,307	171,525
EQUIPMENT	404	400	4,866	(489)
EMPLOYEE MEALS - ALL	3,275	12,268	66,669	81,371
OTHER OPERATING COST	0	0	0	0
TOTAL OPERATING EXPENSE	161,016	530,029	2,248,259	3,633,188
GROSS PROFIT (LOSS)	(86,728)	(245,075)	(751,272)	
GROSS PROFIT (LOSS) FY 2019-20	(112,415)	(228,418)		(888,013)
GROSS PROFIT (LOSS) FY 2018-19	(102,671)	(188,827)		(597,917)
GROSS PROFIT (LOSS) FY 2017-18	(56,181)	(164,797)		(589,438)
NET PROFIT FROM OPERATIONS	(86,728)	(245,075)	(751,272)	
NUMBER OF GUESTS 20-21	13,077	39,508	170,348	
NUMBER OF GUESTS 19-20	16,216	51,155		200,336
NUMBER OF GUESTS 18-19	26,612	59,407		277,918
NUMBER OF GUESTS 17-18	25,514	56,830		291,377
AVERAGE FOOD & BEVERAGE:				
SALES PER GUEST FY 20-21	\$11.44	\$12.71	\$13.12	
SALES PER GUEST FY 19-20	\$11.37	\$10.73		\$11.89
SALES PER GUEST FY 18-19	\$11.38	\$11.40		\$13.32
SALES PER GUEST FY 17-18	\$11.54	\$11.46		\$12.54
% SALARIES TO TOTAL REVENUE	58.76%	43.24%	44.94%	
% NET PROFIT (LOSS) TO TOTAL REV.	-28.42%	-23.51%	-15.80%	-16.85%
NET PROFIT (LOSS) PER GUEST	(2.47)	(5.63)	(2.55)	(3.01)

ALABAMA STATE PARKS
FISCAL YEAR 2016 through 2021
ATTENDANCE COMPARISONS

PARK	FY 2016-17	FY 2017-18	FY 2018-19	FY 2019-20	FY 2020-21	PRIOR YEAR	
						DIFFERENCE	% CHANGE
BLUE SPRINGS	25,051	24,348	25,981	34,311	34,148	(163)	-0.48%
BUCKS POCKET	0	0	0	9,071	9,421	350	3.72%
CATHEDRAL CAVERNS	57,240	55,322	57,225	44,020	55,647	11,627	20.89%
CHEAHA PARK	223,565	231,651	210,394	244,907	291,515	46,608	15.99%
CHEWACLA	115,432	106,265	102,447	141,379	107,188	(34,191)	-31.90%
DESOTO PARK	206,556	203,445	183,631	288,857	357,619	68,762	19.23%
FRANK JACKSON	47,793	41,439	42,942	53,548	19,099	(34,449)	-180.37%
GULF PARK	2,229,901	2,316,518	2,236,134	3,253,964	2,444,959	(809,005)	-33.09%
JOE WHEELER PARK	248,459	242,226	231,878	277,188	173,391	(103,797)	-59.86%
LAKE GUNTERVILLE PARK	287,117	295,171	265,465	194,675	317,020	122,345	38.59%
LAKE LURLEEN	84,976	79,607	80,025	113,408	84,220	(29,188)	-34.66%
LAKEPOINT PARK	215,728	188,871	198,937	182,747	182,890	143	0.08%
MEAHER	48,227	46,693	47,169	50,049	44,891	(5,158)	-11.49%
MONTE SANO	176,479	194,686	208,710	276,097	168,327	(107,770)	-64.02%
OAK MOUNTAIN	636,189	501,037	540,981	747,073	731,862	(15,211)	-2.08%
RICKWOOD	39,059	44,708	54,859	44,434	50,423	5,989	11.88%
WIND CREEK	281,193	248,451	255,060	318,598	348,237	29,639	8.51%
TOTALS	4,922,965	4,820,438	4,741,838	6,274,326	5,420,857	(853,469)	-15.74%

ALABAMA STATE PARKS
ATTENDANCE COMPARISONS
OTHER REVENUE GUEST COUNT

PARK	FY 2016-17	FY 2017-18	FY 2018-19	FY 2019-20	FY 2020-21	PRIOR YEAR	
						DIFFERENCE	% CHANGE
BLUE SPRINGS	18,094	17,540	16,792	25,248	21,764	(3,484)	-16.01%
BUCKS POCKET	0	0	0	5,901	1,563	(4,338)	-277.54%
CATHEDRAL CAVERNS	50,432	48,893	50,304	38,152	48,329	10,177	21.06%
CHEAHA PARK	154,058	156,680	143,764	168,160	192,781	24,621	12.77%
CHEWACLA	79,424	74,330	71,689	104,113	75,004	(29,109)	-38.81%
DESOTO PARK	146,418	139,756	127,830	226,025	278,336	52,311	18.79%
FRANK JACKSON	32,391	25,560	32,106	39,614	4,764	(34,850)	-731.53%
GULF PARK	926,670	958,521	898,388	1,371,718	1,015,318	(356,400)	-35.10%
JOE WHEELER PARK	124,568	122,297	110,086	102,782	99,712	(3,070)	-3.08%
LAKE GUNTERVILLE PARK	160,677	174,022	153,213	120,560	144,395	23,835	16.51%
LAKE LURLEEN	44,118	45,214	43,253	65,615	48,531	(17,084)	-35.20%
LAKEPOINT PARK	125,482	112,086	114,288	95,925	96,210	285	0.30%
MEAHER	14,151	12,216	9,579	12,036	10,065	(1,971)	-19.58%
MONTE SANO	125,945	140,585	147,223	196,494	103,795	(92,699)	-89.31%
OAK MOUNTAIN	553,294	435,267	458,954	608,911	580,085	(28,826)	-4.97%
RICKWOOD	34,971	39,838	4,982	39,133	42,677	3,544	8.30%
WIND CREEK	72,871	71,590	81,986	94,532	86,764	(7,768)	-8.95%
TOTALS	2,645,470	2,556,855	2,447,645	3,289,671	2,828,329	(464,826)	-16.43%

ALABAMA STATE PARKS
FISCAL YEAR 2016 through 2021
ATTENDANCE COMPARISONS

ATTENDANCE COMPARISONS
NON REVENUE GUEST COUNT

PARK	FY 2016-17	FY 2017-18	FY 2018-19	FY 2019-20	PRIOR YEAR		
					FY 2020-21	DIFFERENCE	% CHANGE
BLUE SPRINGS	2,279	2,214	2,362	3,120	3,104	(16)	-0.52%
BUCKS POCKET				825	856	31	3.62%
CHEAHA PARK	20,326	21,060	19,127	22,264	26,502	4,238	15.99%
CHEWACLA	10,494	9,661	9,314	12,853	9,216	(3,637)	-39.46%
CATHEDRAL CAVERNS	0		5,203	4,103	5,059	956	18.90%
GULF PARK	974,238	1,012,516	988,227	1,508,890	1,113,684	(395,206)	-35.49%
JOE WHEELER PARK	32,410	31,598	30,247	25,394	21,425	(3,969)	-18.53%
LAKE GUNTERSVILLE PARK	26,102	26,781	24,134	25,201	26,730	1,529	5.72%
LAKE LURLEEN	7,726	7,238	7,276	10,311	7,165	(3,146)	-43.91%
LAKEPOINT PARK	19,613	17,172	18,080	16,613	16,627	14	0.08%
MONTE SANO	16,044	17,699	18,974	25,100	15,304	(9,796)	-64.01%
OAK MOUNTAIN	57,836	45,550	49,181	67,916	63,086	(4,830)	-7.66%
WIND CREEK	25,563	22,588	23,188	28,963	31,685	2,722	8.59%
TOTALS	1,192,631	1,214,077	1,195,313	1,751,553	1,340,443	-411,110	-30.67%

ATTENDANCE COMPARISONS
OVERNIGHT GUEST COUNT

PARK	FY 2016-17	FY 2017-18	FY 2018-19	FY 2019-20	PRIOR YEAR		
					FY 2020-21	DIFFERENCE	% CHANGE
BLUE SPRINGS	4,678	4,594	7,370	5,943	9,280	3,337	35.96%
BUCKS POCKET	0			2,345	7,002	4,657	66.51%
CATHEDRAL CAVERNS	1,605	1,399	1,718	1,765	2,259	494	21.87%
CHEAHA PARK	49,181	53,911	47,503	54,483	72,232	17,749	24.57%
CHEWACLA	25,514	22,274	21,444	24,413	22,968	(1,445)	-6.29%
DESOTO PARK	60,138	63,689	55,801	62,832	79,283	16,451	20.75%
FRANK JACKSON	15,402	15,879	12,130	13,934	14,335	401	2.80%
GULF PARK	328,993	345,481	343,882	373,356	315,957	(57,399)	-18.17%
JOE WHEELER PARK	91,481	88,331	91,545	66,499	52,254	(14,245)	-27.26%
LAKE GUNTERSVILLE PARK	100,338	94,368	88,118	131,427	145,895	14,468	9.92%
LAKE LURLEEN	33,132	27,155	29,496	37,482	28,524	(8,958)	-31.41%
LAKEPOINT PARK	70,633	59,613	66,569	70,209	70,053	(156)	-0.22%
MEAHER	34,076	34,477	37,590	38,013	34,826	(3,187)	-9.15%
MONTE SANO	34,490	36,402	42,513	54,503	49,228	(5,275)	-10.72%
OAK MOUNTAIN	25,059	20,220	32,846	70,246	88,691	18,445	20.80%
RICKWOOD	4,088	4,870	5,077	5,301	7,746	2,445	31.56%
WIND CREEK	182,759	154,273	149,886	195,103	229,788	34,685	15.09%
TOTALS	1,061,567	1,026,936	1,033,488	1,207,854	1,230,321	22,467	1.83%

ALABAMA STATE PARKS
FISCAL YEAR 2016 through 2021
ATTENDANCE COMPARISONS

CAMPSITE OCCUPANCY COMPARISON
NUMBER OF UNITS RENTED

PARK	FY 2016-17	FY 2017-18	FY 2018-19	FY 2019-20	FY 2020-21	PRIOR YEAR	
						DIFFERENCE	% CHANGE
BLUE SPRINGS	1,522	1,321	3,296	2,441	2,563	122	4.76%
BUCKS POCKET	0			954	2,666	1,712	64.22%
CATHEDRAL CAVERNS	166	113	123	279	500	221	44.20%
CHEAHA PARK	12,114	12,583	11,927	15,772	18,047	2,275	12.61%
CHEWACLA	7,795	6,597	6,717	7,992	7,941	(51)	-0.64%
DESOTO PARK	14,870	15,354	16,483	19,844	21,831	1,987	9.10%
FRANK JACKSON	6,444	6,741	5,814	6,342	6,084	(258)	-4.24%
GULF PARK	132,239	144,718	150,255	146,783	133,968	(12,815)	-9.57%
JOE WHEELER PARK	16,422	17,749	17,706	8,148	1,371	(6,777)	-494.31%
LAKE GUNTERVILLE PARK	29,002	30,389	32,357	42,838	46,000	3,162	6.87%
LAKE LURLEEN	12,504	10,441	11,260	13,973	12,195	(1,778)	-14.58%
LAKEPOINT PARK	16,502	11,652	14,393	21,047	18,813	(2,234)	-11.87%
MEAHER PARK	15,027	16,130	16,787	15,727	16,154	427	2.64%
MONTE SANO	8,292	9,034	12,288	14,855	15,384	529	3.44%
OAK MOUNTAIN	19,853	20,060	21,845	26,063	27,264	1,201	4.41%
RICKWOOD	2,032	1,624	1,458	1,458	2,329	871	37.40%
WIND CREEK	66,129	54,676	56,877	70,988	76,128	5,140	6.75%
TOTALS	360,913	359,182	379,586	415,504	409,238	(6,266)	-1.53%

MOTEL OCCUPANCY COMPARISON
NUMBER OF UNITS RENTED

PARK	FY 2016-17	FY 2017-18	FY 2018-19	FY 2019-20	FY 2020-21	PRIOR YEAR	
						DIFFERENCE	% CHANGE
CHEAHA LODGE	3,776	4,052	4,149	3,705	4,522	817	18.07%
DESOTO LODGE	3,638	3,387	3,376	2,778	3,211	433	13.48%
GUNTERVILLE LODGE	14,845	14,366	13,930	10,057	11,748	1,691	14.39%
JOE WHEELER LODGE	9,454	8,159	8,692	7,758	8,800	1,042	11.84%
LAKEPOINT LODGE	10,063	9,850	9,963	7,081	7,913	832	10.51%
SUB-TOTALS	41,776	39,814	40,110	31,379	36,194	4,815	13.30%
GULF LODGE			62,102	64,402	79,589	15,187	19.08%
TOTALS	79,776	75,576	102,212	95,781	115,783	20,002	17.28%

COTTAGE OCCUPANCY COMPARISON
NUMBER OF UNITS RENTED

PARK	FY 2016-17	FY 2017-18	FY 2018-19	FY 2019-20	FY 2020-21	PRIOR YEAR	
						DIFFERENCE	% CHANGE
BLUE SPRINGS	243	213	322	324	279	(45)	-16.13%
CHEAHA LODGE	4,093	3,836	3,480	3,909	4,259	350	8.22%
CHEWACLA	1,176	1,143	1,111	1,088	1,037	(51)	-4.92%
DESOTO LODGE	4,196	3,903	3,658	4,028	5,208	1,180	22.66%
FRANK JACKSON	250	507	343	330	377	47	12.47%
JOE WHEELER PARK	6,040	5,296	5,600	5,692	6,381	689	10.80%
LAKE GUNTERVILLE PARK	6,552	6,779	5,882	5,474	6,329	855	13.51%
LAKEPOINT LODGE	5,771	5,705	5,665	4,675	4,115	(560)	-13.61%
MEAHER PARK	77	246	257	290	460	170	36.96%
MONTE SANO	2,397	2,468	2,458	2,535	3,019	484	16.03%
OAK MOUNTAIN	2,201	2,074	2,067	2,355	2,786	431	15.47%
WIND CREEK	1,514	1,509	1,494	1,641	1,874	233	12.43%
SUB-TOTALS	34,510	33,679	32,337	32,341	36,124	3,783	10.47%
GULF PARK	6,204	5,899	6,841	6,637	920	(5,717)	-621.41%
TOTALS	40,714	39,578	39,178	38,978	37,044	(1,934)	-5.22%